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Report

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Employment Land Review

2014 Update

Lichfield District Council

August 2014

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1. Introduction

- 1.1 GVA has been instructed by Lichfield District Council (LDC) to provide an update as to the likely employment land requirement in the District following an increase in the housing numbers required in the district and the one year extension of the plan period to 2029. This follows from the Inspector's initial findings of the Lichfield Local Plan, published in September 2013.
- 1.2 GVA carried out the 2012 Employment Land Review, which assessed a number of scenarios in order to provide LDC with guidance as to an appropriate level of employment land that would be required based on the provision of the housing target of 8,000 homes.
- 1.3 GVA also appeared at the Examination in Public of the Lichfield District Council Local Plan in support of the evidence base carried out to support policy CP7 of the Lichfield Local Plan.
- 1.4 Following the hearings, the Inspector concluded that there was an under provision of the objectively assessed housing need, with LDC only providing 7,700 homes, taking into account the cross boundary provision for Tamworth and Cannock Chase (an additional 500 homes each).
- 1.5 The Inspector has asked LDC to accommodate an extra 900 homes within the district to fully meet LDC's objectively assessed needs, and also extend the plan period by an additional year. Therefore, the total housing requirement is 10,030 (including 1,000 homes that will meet the needs of Tamworth and Cannock Chase) over the plan period 2008 – 2029.
- 1.6 This report looks at the consequence of these changes as requested by LDC. Specifically, the three main questions we have been asked to consider are;
- What is the implication of a further 1,030 homes over and above the 8,000 which was assessed in relation to the 2012 ELR (now taking into account the additional year to 2029) on the job range 7,310 to 9000 jobs?
 - Is any change needed to ensure the job balance ratio of 85% can still be achieved?

- Is 79.1 hectares of land plus an additional 10 hectares for flexibility still appropriate? If not then what should the figure be to align with the District's own objectively assessed needs?
- 1.7 This update examines the consequence of the increase in housing numbers and the extension of the plan period on the employment land requirement, and covers the areas raised by the Council.
- 1.8 If you require any further information, please do not hesitate to contact

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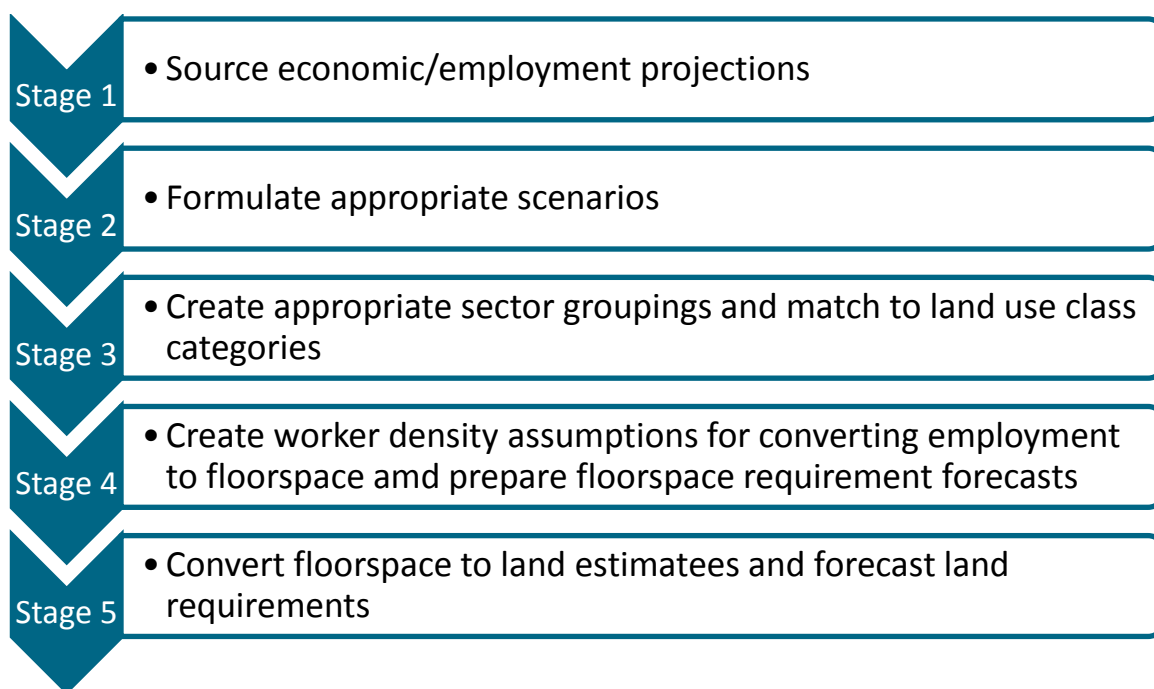
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2. Updated Future Employment Demand

- 2.1 This chapter should be read in conjunction with the 2012 Employment Land Review (ELR), which sets out the methodology undertaken in more detail.
- 2.2 The key changes to the future employment demand as a result of the modifications are;
- Change in housing numbers; and
 - Extension of the plan period.
- 2.3 The 2013 hearings identified that the Council had not adequately provided sufficient housing for their objectively assessed needs. The Inspector concluded that they had only provided for 7,700 homes, with the additional 1,000 homes that were identified in policy, meeting the cross boundary needs of Tamworth and Cannock Chase Councils (at 500 homes each).
- 2.4 Thus the Inspector has asked LDC to accommodate a further 900 homes within the district to fully meet the objectively assessed needs, which increases the housing total to 9,600 homes (included the 1,000 homes that meet the cross boundary requirements). Therefore, 8,600 homes are needed for Lichfield in the period 2008 – 2028.
- 2.5 The second modification relevant to the employment land demand analysis is the extension of the plan period by an additional year by the Inspector. This increases the total housing land requirement to 10,030 homes (with 9,030 homes to meet Lichfield's needs).
- 2.6 Therefore, in this analysis we have examined the impact of providing the objectively assessed needs of 9,030 homes on the requirement for employment land within Lichfield's boundaries, over the period 2008 – 2029.

Approach

- 2.7 The methodology for the development of employment land forecasts is set out in five steps:



2.8 The sources, assumptions and analysis made in each step are set out in the following five sections and a series of Appendices are attached setting out the detailed results of the key steps.

2.9 For consistency, we have applied the same assumptions (unless otherwise stated) used in the 2012 ELR in our 2014 update. The two key stages that are affected by the change in housing numbers and extension of the plan period are stages 1 and 2, and these are discussed in detail.

Step 1: Source Employment Projections

2.10 The baseline employment projections used in the 2012 ELR utilised the CE LEFM model which aggregates the economy into 41 industrial sectors, as shown in Table 2.1. The projections are sufficiently disaggregated to use as a basis for employment land forecasting and include historical data from 1981 to 2009 with projections from 2010 to 2028 for Lichfield District. They represent the results of model-based analysis, focusing on the future performance of the existing industrial structure in Lichfield, and have not been refined in light of any qualitative information, legislative changes or other 'soft' information.

Table 2.1 – Cambridge Econometrics’ Industrial Sectors

| Industry | 2 and 3 Digit NACE Codes |
|---|---------------------------------|
| 1 Agriculture etc | 01, 02, 05 |
| 2 Coal | 10 |
| 3 Oil & Gas etc | 11, 12 |
| 4 Other Mining | 13, 14 |
| 5 Food, Drink & Tobacco | 15, 16 |
| 6 Textiles, Clothing & Leather | 17, 18, 19 |
| 7 Wood & Paper | 20, 21 |
| 8 Printing & Publishing | 22 |
| 9 Manufactured Fuels | 23 |
| 10 Pharmaceuticals | 24.4 |
| 11 Chemicals nes | 24 (ex24.4) |
| 12 Rubber & Plastics | 25 |
| 13 Non-Metallic Mineral Products | 26 |
| 14 Basic Metals | 27 |
| 15 Metal Goods | 28 |
| 16 Mechanical Engineering | 29 |
| 17 Electronics | 30, 32 |
| 18 Electrical Engineering & Instruments | 31, 33 |
| 19 Motor Vehicles | 34 |
| 20 Other Transport Equipment | 35 |
| 21 Manufacturing nes | 36, 37 |
| 22 Electricity | 40.1 |
| 23 Gas Supply | 40.2, 40.3 |
| 24 Water Supply | 41 |
| 25 Construction | 45 |
| 26 Distribution | 50, 51 |
| 27 Retailing | 52 |
| 28 Hotels & Catering | 55 |
| 29 Land Transport etc | 60, 63 |
| 30 Water Transport | 61 |
| 31 Air Transport | 62 |
| 32 Communications | 64 |
| 33 Banking & Finance | 65, 67 |
| 34 Insurance | 66 |
| 35 Computing Services | 72 |
| 36 Professional Services | 70, 71, 73, 74.1-74.4 |
| 37 Other Business Services | 74.5-74.8 |
| 38 Public Administration & Defence | 75 |
| 39 Education | 80 |
| 40 Health & Social Work | 85 |
| 41 Miscellaneous Services | 90 - 99 |
| 42 Unallocated | |

Source: Cambridge Econometrics and GHK Analysis, 2011

2.11 For the purposes of this study, we have continued this approach, but have applied a linear trend to “extend” the projections to the new revised end of plan date of 2029.

Step 2: Formulate Appropriate Alternative Scenarios

2.12 The 2012 ELR formulated four broad scenarios for economic growth within Lichfield. These were;

- Baseline
- Past Trends

- Policy-on Scenario 1
- Policy-on Scenario 2

- 2.13 In each scenario the base year is 2009 as this is the most recent year for which historic Business Register and Employment Survey (BRES)¹ employment data is available. Each scenario is therefore based on the same historic employment data, disaggregated between 88 sectors (based on 2 digit SIC2007 data), and includes projections from 2010 to 2028. These 88 sectors have been cut back to 76 sectors after excluding all sectors with zero employment within Lichfield District.
- 2.14 The baseline scenario was based on the CE reference-case employment projections. This used the projected employment growth rates produced for Lichfield by the CE LEFM model and applied these to historic employment data sourced from the BRES for each sector in the District.
- 2.15 The 'Past Trends' Scenario was based on an analysis of recent past economic trends to set overall employment growth targets for 2028. This was purely a trend-based scenario using historical data and did not take account of local economic or planning policies.
- 2.16 The 'Policy-On' Scenarios were based upon local economic aspirations, priorities and projections of future housing growth within Lichfield District. Local and sub-regional strategies, plans and other documents were reviewed, alongside stakeholder consultations, to identify economic aspirations and priority sectors for the future within Lichfield and the surrounding area. The scenarios developed assumed that employment growth would be linked to the expected increase in the local population, associated with the Lichfield housing projections detailed in the Local Plan; an economic aspiration to reduce levels of out-commuting within Lichfield; and, relatively strong employment growth within the identified priority sectors, which are expected to be targeted by economic development policy in the future.
- 2.17 The 2014 update looks at the impact of extending the plan period on the baseline scenario, and re-runs the 'policy-on' scenario to 2029 and considers the revised housing
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¹ The Business Register and Employment Survey is an amalgamation of two ONS (Office for National Statistics) surveys: the Annual Business Inquiry and the Business Register Survey.

numbers, whilst keeping the policy aspiration of reducing outward commuting and targeting growth in key employment sectors.

Lichfield Housing Projections

- 2.18 The Local Plan has a revised housing target of 10,030 homes to be delivered in Lichfield District between 2008 and 2029. This was following the publication of the Inspectors Initial Findings in September 2013.
- 2.19 However 1,000 of these homes are assumed to meet the needs of Tamworth and Cannock Chase Councils (500 homes each), and therefore we have assessed the employment land requirements for 9,030 homes within the district.
- 2.20 Determining the relationship between the predicted growth of the local population (through housing growth) and future levels of employment is essential in predicting the quantity, type and location of new employment land. The process of converting the projected number of additional dwellings into employment projections is summarised in Table 2.2.

Table 2.2 – Conversion of Housing Projections to Increased Economically Active Population in Lichfield – using 2012 ELR assumptions

| | Policy-On Scenario |
|--|--------------------|
| Potential New Dwellings (2008-2029) | 9,030 |
| Dwelling Completions (2008-20010) | 375 |
| Potential New Dwellings (2010-2029) | 8,655 |
| Implied Population Increase (2010-2029) | 19,907 |
| Implied Increase in Working Age Population (2010-2029) | 10,411 |
| Implied Increase in Economically Active (2010-2029) | 8,173 |

Sources: Lichfield District Council, Annual Monitoring Report 2010; Staffordshire Observatory; Census data; ONS, 2010 mid-year population estimates, 2008-based sub-national population projections (May 2010), 2010 annual population survey; CLG, 2010 dwelling stock estimates, GHK analysis, 2011; and GVA analysis, 2014

- 2.21 Since the employment projections are based on actual data to 2009 and projections to 2029, it is necessary to ensure the dwellings projections adopt an equivalent time period. We have used the Council's Annual Monitoring Reports to establish there were 375 net housing completions in Lichfield between 2008 and 2009. Subtracting this figure suggests that the adjusted targets for new houses in the District between 2010 and 2029 should be 8,655 homes.

- 2.22 This projected increase in houses from 2010 to 2029 implies an increase in migrant population – assumed at an average rate of 2.3 persons per dwelling based on the same assumptions used in the 2012 report (for consistency), which are the ONS mid-year population estimates (2010) and CLG dwelling stock figures (2010) for Lichfield. This estimates additional populations of 19,907.
- 2.23 The Staffordshire Observatory provided estimates of working age population as a percentage of the total Lichfield population in 2029 (52.3%), based on the most up-to-date ONS sub-national population projections at the time (May 2010). It was not possible to source economic activity projections for Lichfield, so the latest available estimate of the Lichfield economically active population as a percentage of the working age population was assumed for 2029 (i.e. 78.5% for 2010, according to the ONS Annual Population Survey). These estimates have been applied to the population projections to provide estimates of the working age and economically active populations in 2029 of 10,411 and 8,173 respectively.
- 2.24 However, since the publication of the 2012 ELR, the 2011 Census results have been released. We have therefore re-run this stage of the modelling based on the results from the 2011 Census.

Table 2.3 – Conversion of Housing Projections to Increased Economically Active Population in Lichfield – using 2011 Census data.

| | Policy-On Scenario |
|--|--------------------|
| Potential New Dwellings (2008-2029) | 9,030 |
| Dwelling Completions (2008-2010) | 375 |
| Potential New Dwellings (2010-2029) | 8,655 |
| Implied Population Increase (2010-2029) | 20,772 |
| Implied Increase in Working Age Population (2010-2029) | 13,045 |
| Implied Increase in Economically Active (2010-2029) | 9,053 |

Sources: Lichfield District Council, Annual Monitoring Report 2010; Census 2011, GHK analysis, 2011; and GVA analysis, 2014

- 2.25 This is based upon an updated household size (2.4 persons per dwelling), working age population (62.8% to reflect the change in classification of working age population from 16-64) and economically active population to 69.4%.
- 2.26 This produces a larger economically active population of 9,053, compared to 8,173 using the 2012 ELR assumptions.

Job Balance and Reduced Out-Commuting

- 2.27 One of the key economic priorities for Lichfield considered in our 'policy-on' scenarios was the reduction of out-commuting and the improvement of the 'job balance'. Job Balance is defined as the number of jobs in Lichfield divided by the number of economically active residents.
- 2.28 This aspiration is retained as part of this update and the process of converting the economically active population projections into employment growth is presented in Table 2.4. It shows that the estimated number of economically active people in Lichfield in 2029 will be 60,673 for 'policy-on' scenario 1 (using the 2012 ELR assumptions) and 61,553 for scenario 2 (using the 2011 Census data), comprising the current economically active population as well as those associated with the new housing. In order to achieve the target job balance ratio of 85%, employment in Lichfield would therefore need to total approximately 51,572 jobs under 'policy-on' scenario 1 and 52,320 jobs under scenario 2. This represents an increase of 9,812 and 10,560 jobs from the current employment total in Lichfield for each scenario respectively.

Table 2.4 – Conversion of Economically Active to Employment Growth

| | Scenario 1 | Scenario 2 |
|--|---------------|---------------|
| Implied Increase in Economically Active (2010-2029) | 8,173 | 9,053 |
| Current Economically Active Population (2009) | 52,500 | 52,500 |
| Projected Economically Active Population (2029) | 60,673 | 61,553 |
| Estimated Total Employment in 2029 (Assuming 85% Job Balance) | 51,572 | 52,320 |
| Current Employment (2009) | 41,760 | 41,760 |
| Additional Employment Required to Achieve 85% Job Balance in 2029 | 9,812 | 10,560 |

Sources: ONS, 2010 annual population survey; BRES 2009 data, GHK analysis, 2011; and GVA analysis 2014

- 2.29 These scenarios provide an overall reference point for job growth to 2029, but do not provide any estimate of how the sectoral structure of the economy could be expected to change during this period. The future structure of the economy is likely to be influenced by a number of factors including the expected increase in dwellings and resident population by 2029, policy aspirations and a continuation of past trends. We have therefore followed the 2012 ELR approach, which was that the projected distribution of the target jobs for Lichfield between sectors should be based on the impact of the additional dwellings, policy aspirations for sectoral development, the changing sectoral trends from the period 1998 to 2008 for ABI data and 2008 to 2009 for BRES data, as well as the LEFM projections.

2.30 Detailed information regarding this sectoral distribution, which follows the approach as set out in the 2012 ELR, is found at Appendix 1.

2.31 As a summary;

- 'Baseline' Scenario - using the employment projections produced for Lichfield District by the CE LEFM model and applying these to historic BRES employment data for each sector;
- 'Policy-on' Scenario 1 - based on 9,030 additional dwellings, job balance ratio of 85%, and key employment sector growth, using our 2012 ELR assumptions; and
- 'Policy-on' Scenario 2 – assumes as above but using the results of the 2011 Census data release.

2.32 Summaries of the resulting employment forecasts in 2029 under each scenario are presented in Table 2.5 below. Detailed tables for each individual scenario can be found in Appendix 2, providing employment totals for a selection of summary years including 2009, 2011, 2014, 2019, 2024 and 2029.

Table 2.5 – Summary of Employment Projections based on Economic Scenarios

| | | Baseline | Scenario 1 | Scenario 2 |
|---|-----|-------------|------------|------------|
| | | 2029 | 2029 | 2029 |
| | | 2009 Actual | | |
| 01 : Agriculture/hunting, etc. | 64 | 71 | 70 | 71 |
| 02 : Forestry | 6 | 7 | 7 | 7 |
| 03 : Fishing | 6 | 7 | 7 | 7 |
| 08 : Mining & quarrying | 38 | 15 | 14 | 14 |
| 10: Manf. - food products | 595 | 545 | 803 | 814 |
| 11: Manf. - beverages | 3 | 3 | 4 | 4 |
| 13: Manf. - textiles | 87 | 80 | 76 | 77 |
| 14: Manf. - wearing apparel | 1 | 1 | 1 | 1 |
| 16: Manf. - wood & wood products | 87 | 82 | 78 | 80 |
| 17: Manf. - paper & paper products | 50 | 47 | 45 | 46 |
| 18 : Printing & reproduction of recorded media | 118 | 62 | 58 | 58 |
| 20: Manf. - chemicals & chemical products | 298 | 155 | 153 | 155 |
| 22: Manf. - rubber & plastic products | 424 | 295 | 277 | 281 |
| 23: Manf. - other non-metallic mineral products | 119 | 33 | 36 | 36 |
| 24: Manf. - basic metals | 112 | 84 | 79 | 80 |
| 25 : Manf - fabricated metal products | 854 | 601 | 565 | 573 |
| 26: Manf. - computer, electronic & optical products | 33 | 11 | 10 | 10 |
| 27: Manf. - electrical equipment | 35 | 18 | 16 | 16 |
| 28: Manf. - other machinery & equipment | 929 | 827 | 794 | 806 |

| | | | | |
|--|-------|-------|-------|-------|
| 29: Manf. - motor vehicles, trailers | 302 | 271 | 330 | 335 |
| 30: Manf. - other transport equipment | 153 | 128 | 121 | 123 |
| 31: Manf. - furniture | 124 | 129 | 124 | 126 |
| 32: Manf. - other manufacturing | 28 | 29 | 28 | 28 |
| 33 : Repair & installation of machinery & equipment | 113 | 101 | 97 | 98 |
| 35 : Electricity, gas, steam & air conditioning supply | 241 | 162 | 164 | 166 |
| 36 : Water collection, treatment & supply | 53 | 66 | 64 | 65 |
| 37 : Sewerage | 9 | 8 | 8 | 8 |
| 38 : Waste collection, treatment & disposal | 201 | 178 | 169 | 172 |
| 41 : Construction of buildings | 664 | 893 | 858 | 871 |
| 42 : Civil engineering | 303 | 407 | 392 | 397 |
| 43 : Specialised construction activities | 1,924 | 2,587 | 2,487 | 2,523 |
| 45 : Wholesale, retail & repair of motor vehicles | 870 | 826 | 1,007 | 1,021 |
| 46 : Wholesale trade | 2,305 | 2,189 | 2,084 | 2,114 |
| 47 : Retail trade | 4,833 | 4,275 | 5,591 | 5,672 |
| 49 : Land transport | 699 | 710 | 908 | 921 |
| 50 : Water transport | 1 | 1 | 1 | 1 |
| 51 : Air transport | 0 | 0 | 0 | 0 |
| 52 : Warehousing & transportation support activities | 878 | 891 | 841 | 853 |
| 53 : Postal & courier activities | 417 | 388 | 378 | 383 |
| 55 : Accommodation | 173 | 231 | 220 | 224 |
| 56 : Food & beverage services | 2,968 | 3,962 | 3,302 | 3,349 |
| 58 : Publishing | 83 | 44 | 40 | 41 |
| 59 : Film, video and TV production & music publishing | 34 | 30 | 29 | 29 |
| 60 : Programming & broadcasting activities | 1 | 1 | 1 | 1 |
| 61 : Telecommunications | 297 | 277 | 269 | 273 |
| 62 : Computer & related activities | 885 | 1,813 | 1,737 | 1,763 |
| 63 : Information service activities | 289 | 592 | 567 | 576 |
| 64 : Financial services | 501 | 672 | 648 | 657 |
| 65 : Insurance & pension funding | 34 | 34 | 33 | 33 |
| 66 : Auxilliary financial services | 348 | 467 | 450 | 456 |
| 68 : Real estate activities | 577 | 948 | 683 | 693 |
| 69 : Legal & accounting activities | 388 | 637 | 727 | 738 |
| 70 : Head office & management consultancy activities | 929 | 1,526 | 1,741 | 1,766 |
| 71 : Architecture & engineering | 866 | 1,423 | 1,623 | 1,646 |
| 72 : Scientific research & development | 139 | 228 | 217 | 220 |
| 73 : Advertising & market research | 52 | 85 | 81 | 82 |
| 74 : Other professional, scientific & technical activities | 276 | 453 | 431 | 437 |
| 75 : Veterinary activities | 130 | 137 | 157 | 159 |
| 77 : Rental & leasing activities | 755 | 1,335 | 1,298 | 1,317 |
| 78 : Employment activities | 696 | 1,231 | 1,197 | 1,214 |
| 79 : Travel agencies & tour operators | 128 | 226 | 220 | 223 |
| 80 : Security & investigation activities | 221 | 391 | 380 | 386 |
| 81 : Building & landscape services | 1,382 | 2,444 | 2,376 | 2,411 |
| 82 : Office administrative & other business support | 482 | 852 | 829 | 841 |
| 84 : Public administration & defence | 1,394 | 1,384 | 1,863 | 1,890 |
| 85 : Education | 3,210 | 3,437 | 3,975 | 4,033 |
| 86 : Human health activities | 2,102 | 2,213 | 2,533 | 2,570 |
| 87 : Residential care activities | 875 | 921 | 1,054 | 1,070 |
| 88 : Social work activities without accommodation | 1,099 | 1,157 | 1,324 | 1,343 |

| | | | | |
|---|---------------|---------------|---------------|---------------|
| 90 : Creative, arts & entertainment activities | 64 | 57 | 75 | 76 |
| 91 : Libraries, archives, museums & other cultural activities | 87 | 77 | 102 | 103 |
| 92 : Gambling & betting activities | 84 | 74 | 99 | 101 |
| 93 : Sports activities & amusement & recreation activities | 951 | 842 | 1,110 | 1,126 |
| 94 : Activities of membership organisations | 461 | 408 | 546 | 553 |
| 95 : Repair of computers & personal/household goods | 41 | 36 | 44 | 45 |
| 96 : Other personal service activities | 781 | 691 | 847 | 859 |
| Total | 41,760 | 48,520 | 51,572 | 52,320 |

Source: Reference-case projections supplied by Cambridge Econometrics, GHK analysis, 2011; and GVA analysis, 2014

- 2.33 The three scenarios provide a moderate range of projections for employment growth in Lichfield to 2029, ranging from around 48,250 jobs in 2029 under the baseline scenario to around 52,320 jobs in 2029 under scenario 2 (using the Census 2011 data).
- 2.34 The baseline scenario suggests that total employment in Lichfield will continue to fall in the short term, reaching a low point of approximately 40,000 jobs in 2010/11, and is not expected to return to current (2009) levels until 2015. However, employment growth is then expected to accelerate throughout the remainder of the forecast period to 2029, reaching growth rates of around 1.3% per annum, such that total employment in Lichfield is estimated to total over 48,500 jobs by 2029. This represents an increase of 6,760 jobs over the 2009 total. The baseline scenario projects the largest employment declines in manufacturing with one in five manufacturing jobs in Lichfield expected to be lost between 2009 and 2029. The baseline scenario also suggests that the retail sector will suffer more significant job losses and over a longer period than most other sectors, with employment continuing to fall until 2015. However, the baseline scenario also projects relatively strong employment growth in computing, professional and business services and hotels and restaurants.
- 2.35 The 'policy-on' scenarios project 9,812 and 10,560 additional jobs, increasing total employment in Lichfield to 51,572 and 52,320 jobs for scenarios 1 and 2 respectively. The difference between the two scenarios in terms of total employment is due to slightly different assumptions applied in step 1. Both scenarios incorporate the job balance target of 85%. The 'policy-on' scenarios also project strong employment growth in computing, professional and business services and construction, and positive growth in retail and food, drink and motor vehicle manufacturing sectors.

Step 3: Employment and Land Categorisation

2.36 We have applied the same sector groupings as in the 2012 ELR, with details of the approach taken shown in Appendix 3.

Create Appropriate Sector Groupings

2.37 Some 27 groups - 8 manufacturing groups and 19 service groups - were adopted for forecasting purposes, further detail is provided at Appendix 3, but it is important to note that not all employment groups require land, and in particular employment land. We have moderated a number of employment sectors to consider this;

- Utilities (Electricity, gas and water): 30% of employment is assumed to be in headquarters and other office premises.
- Construction: 33.3% of employment is assumed to be located in fixed employment premises.
- Building and landscape services: 30% of employment is assumed to be located in fixed employment premises.
- Education: 10% of employment is assumed to be in non-educational, mainly office premises.
- Health and social work: 20% of employment is assumed to be in headquarters and other office premises.

2.38 Table 2.6 provides the total and sector breakdown of employment for these 27 sector groups under each scenario. It should be noted that the employment figures presented in Table 2.6 have not been moderated. For each of these 27 individual sectors (M1-M8 and S1-S19) retained in the analysis, either 100% or the moderated percentage of employment set out in paragraph 1.45 is then used to calculate the employment land demand projections in our conversion model.

Table 2.6 – Employment in Selected Sector Groups

| | 2009 Actual | Baseline | Scenario 1 | Scenario 2 |
|--|----------------|---------------|---------------|---------------|
| | | 2029 | 2029 | 2029 |
| M1 Food & Beverages | 598 | 547 | 807 | 819 |
| M2 Wood & Paper Materials/Products | 261 | 259 | 248 | 251 |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | 841 | 499 | 466 | 472 |
| M4 Metals & Metal Products | 966 | 685 | 645 | 654 |
| M5 Electronics & Electrical Equipment | 68 | 29 | 26 | 26 |
| M6 Mechanical Engineering | 1,042 | 935 | 891 | 904 |
| M7 Motor Vehicles & Other Transport | 455 | 398 | 451 | 458 |
| M8 Manufacturing ne | 116 | 110 | 105 | 106 |
| S1 Utilities | 504 | 426 | 405 | 411 |
| S2 Construction | 2,891 | 3,842 | 3,736 | 3,791 |
| S3 Wholesale Distribution | 2,305 | 2,181 | 2,084 | 2,114 |
| S4 Wholesale, Retail and Repair of Motor Vehicles | 870 | 823 | 1,007 | 1,021 |
| S5 Retailing | 4,833 | 4,229 | 5,591 | 5,672 |
| S6 Land Transport | 1,577 | 1,569 | 1,749 | 1,775 |
| S7 Post & Telecommunications | 714 | 677 | 647 | 656 |
| S8 Accommodation & Food Service | 3,141 | 4,117 | 3,522 | 3,573 |
| S9 Printing, Publishing & Media | 236 | 137 | 127 | 129 |
| S10 Insurance, Banking & Finance | 883 | 1,162 | 1,130 | 1,146 |
| S11 Computer & Information Services | 1,174 | 2,321 | 2,305 | 2,338 |
| S12 Professional Services | 3,227 | 5,134 | 5,503 | 5,583 |
| S13 Building & Landscape Services | 1,382 | 2,409 | 2,376 | 2,411 |
| S14 Other Business Services | 2,282 | 3,977 | 3,924 | 3,981 |
| S15 Public Administration & Defence | 1,394 | 1,384 | 1,863 | 1,890 |
| S16 Education | 3,210 | 3,408 | 3,975 | 4,033 |
| S17 Health & Social Care | 4,206 | 4,409 | 5,068 | 5,142 |
| S18 Recreational, Cultural & Sporting Activities | 1,647 | 1,458 | 1,931 | 1,959 |
| S19 Other Services | 822 | 728 | 891 | 904 |
| Total Selected Sectors | 41,645 | 47,851 | 51,474 | 52,221 |

Source: GHK analysis, 2011 and GVA analysis 2014

Match to Land Use Class Categories

- 2.39 This step goes on to allocate all or divide parts of these employment sector groups between the standard land use categories. These were allocated on the basis of professional judgement and experience of the consultants' team, but have remained disaggregated as far as possible in order to narrow the range of the judgement to be made for any individual employment group or land use category. Thus the full breakdown of land use classes (e.g. A1, A2a,b,c etc., A3, B1a,b,c etc., B2, B8, C1) is used

together with the 27 sector groups. Where an employment group is allocated to more than one land use class, the percentage of employment assumed to be in each land use class has been identified. Wherever possible this has been determined using more detailed BRES data for 2009 at up to the 5-digit SIC subclasses to determine the proportions of employees in each relevant sub-sector, for example to reflect the split between employment in accommodation and employment in food and beverage service sectors for the study area.

2.40 This approach is consistent with the 2012 ELR.

Step 4: Employment Densities and Floorspace Requirements

2.41 Employment densities are a key link between employment change and land use, and need to be applied in the model to convert the employment forecasts to floorspace requirements. The employment densities in the model is consistent with the 2010 Employment Densities Guide (2nd Edition), developed by Drivers Jonas Deloitte. The Drivers Jonas densities cited are the most up to date and the most disaggregated and therefore adaptable for use in the disaggregated model form adopted for this study.

2.42 Some of the employment densities are provided in terms of net internal area (NIA) and these have been converted to gross internal area (GIA) using conversion factors based upon the guidance in the 2010 Employment Densities Guide and the consultant's previous experience. For A1, A2, A3, B1a and C1 use classes, the NIA is assumed to equate to 80% of the GIA, while an equivalent figure of 90% has been assumed for the B1b and B1c use classes. These employment density assumptions are summarised in Table 2.7 below.

2.43 It should also be noted that the GIA floorspaces per worker have then been converted to gross external rates by increasing all business and industrial classes (B1 and B2) by +3.5% and increasing all shops, financial and professional services, hotels and catering premises (A1, A2, A3 and C1) by +10%, whilst the densities for storage and distribution (B8) have remained unchanged.

Table 2.7 – Employment Densities Adopted for Lichfield Sectors

| Activity | Sector Group | Land Use Category | Net Internal Density (sq. m / worker) | Gross Internal Density (sq. m / worker) |
|-------------------------------------|---|-------------------|---------------------------------------|---|
| Manufacturing | General & Specialist Manufacturing: M1, M2, M3, M4, M6, M8, S9 | B2 | | 36 |
| | Electronics & Electrical Equipment: M5 | B1c | 47 | 52 |
| | Transport Equipment: M7 | B2 | | 36 |
| Logistics & Distribution | Land Transport: S6 | B8 | | 80 |
| | Wholesale Distribution / Transport & Communications: S3, S6, S7 | B8 | | 70 |
| Automotive | Wholesale, Retail and Repair of Motor Vehicles: S4 | B2 | | 36 |
| Offices | Various: S1, S2, S5, S9, S10, S11, S12, S13, S14, S15, S16, S17 | B1a | 12 | 15 |
| | Professional Services: S12 | B1b | 47 | 52 |
| Retail | Retail Shops / Computer Services: S5, S11 | A1 | 19 | 24 |
| | Insurance, Banking & Finance: S10 | A2a | 16 | 20 |
| | Retailing / Computing / Professional Services: S5, S11, S12 | A2a/b | 16 | 20 |
| | Recreational, Cultural, Sporting & Other Services: S18, S19 | A2c | 16 | 20 |
| | Accommodation & Food Service: S8 | A3 / C1 | 18 | 23 |

Source: Drivers Jonas Deloitte, *Employment Densities Guide (2nd Edition) 2010*, produced for the Homes and Communities Agency, and GHK analysis, 2011

- 2.44 The density assumptions used in the model are based on current worker/floorspace densities. There are factors impacting on future employment densities which may move towards lower overall densities or less reliance upon traditional forms of employment floorspace to meet economic needs. This study has not made adjustments for such changes because we believe it is better to use consistent and well understood national estimates for long term forecasting, whilst recognising that these should be monitored.
- 2.45 These employment densities have been applied in each sector and land use category using the consultant's transformation model and the resulting estimates of floorspace requirements for 2029 are summarised in Appendix 4.

Table 2.8 – Lichfield Floorspace Requirements by Land Use Class (sqm): Total Requirement 2029 and Change in Requirement 2009 – 2029, by Scenario

| Total Floorspace requirement 2029 | 2009 | | Scenario 1 | Scenario 2 |
|---|----------------|------------------|------------------|------------------|
| | | Baseline | | |
| A1 | 45,150 | 43,510 | 54,705 | 55,499 |
| A2 | 153,688 | 186,129 | 210,977 | 214,038 |
| A3 | 73,853 | 98,587 | 82,810 | 84,011 |
| B1a | 157,005 | 213,818 | 228,049 | 231,358 |
| B1b | 8,721 | 14,327 | 14,872 | 15,088 |
| B1c | 3,675 | 1,540 | 1,411 | 1,432 |
| B2 | 199,326 | 162,120 | 176,124 | 178,680 |
| B8 | 328,817 | 319,030 | 321,469 | 326,134 |
| C1 | 3,887 | 5,189 | 4,358 | 4,422 |
| Total | 974,123 | 1,044,251 | 1,094,776 | 1,110,662 |
| Absolute Change in Floorspace Requirement 2009 - 2029 | 2009 | Baseline | Scenario 1 | Scenario 2 |
| A1 | - | -1,640 | 9,555 | 10,349 |
| A2 | - | 32,440 | 57,288 | 60,350 |
| A3 | - | 24,734 | 8,957 | 10,159 |
| B1a | - | 56,813 | 71,044 | 74,353 |
| B1b | - | 5,606 | 6,151 | 6,367 |
| B1c | - | -2,135 | -2,264 | -2,243 |
| B2 | - | -37,206 | -23,202 | -20,646 |
| B8 | - | -9,786 | -7,347 | -2,683 |
| C1 | - | 1,302 | 471 | 535 |
| Total | - | 70,128 | 120,653 | 136,539 |

Source: GVA analysis 2014

- 2.46 Table 2.8 summarises the floorspace requirements for each scenario in 2029 and the change between 2009 and 2029. Scenario 2 projects around 136,500 additional square metres of floorspace, while the baseline scenario forecasts the lowest increase of circa 70,000 sq m.
- 2.47 The scenarios all concur that the largest increases in demand will be for office (B1a) floorspace, while demand for financial and professional services (A2), food and drink (A3), research and development (B1b) and hotel (C1) floorspace will also increase over the period to 2029. The scenarios also agree that demand for manufacturing (B2), distribution and warehousing (B8) and light industrial (B1c) floorspace will decline over the period.

- 2.48 The baseline scenario is the only scenario to forecast a decline in requirements for A1 retail floorspace as a result of the significant projected decline in retail employment between 2009 and 2015. The baseline scenario also projects the most significant decline in demand for manufacturing (B2) floorspace and a large decrease in distribution and warehousing (B8) floorspace requirements. However, this is offset by significant growth in office (B1a), financial and professional services (A2) and food and drink (A3) floorspace.
- 2.49 The two 'policy-on' scenarios project increasing demand for floorspace for all land use classes, except for manufacturing (B2), distribution and warehousing (B8) and light industrial (B1c) floorspace. Both scenarios suggest that increasing demand for office (B1a) and financial and professional services (A2) will continue to drive the growth in floorspace requirements in Lichfield to 2029.

Step 5: Forecasting Land Requirements

- 2.50 This section details how we have converted the estimates of floorspace required in Table 2.8 above into estimates of land.

Churn / Leakage

Churn

- 2.51 Employment driven floorspace demand is likely to be the significant driver of the demand for additional floorspace in a local economy. However, it is also true that an element of demand will arise from companies moving, either due to obsolescence of their existing property, the desire for a lower or higher cost location, or simply for strategic reasons. Furthermore, the regeneration process will give rise to business relocations which creates further demand for employment land. This form of demand is called 'churn' and it represents a general level of turnover in property requirements. Churn can have a significant effect on the amount of employment land and floorspace that is required in order to meet the predicted demand. The basis of calculating Churn is to look at the existing amount of stock in the district. We have taken the most up to date information available from the Office of National Statistics, which is currently from 2008. This data is shown in Table 2.9 below.

Table 2.9 - Baseline Amount of Floorspace in Lichfield (2008)

| Bulk Class | Land Use Designation | Floorspace (m2) |
|--------------|----------------------|------------------|
| Offices | B1 | 84,000 |
| Factories | B2 | 485,000 |
| Warehouses | B8 | 517,000 |
| Total | | 1,086,000 |

Source: Office of National Statistics, 2011

2.52 Estimating churn and its relationship to employment driven demand is not straightforward. Both employment churn and property churn factors are drivers of demand for business floorspace. For example, premises that are vacated by declining sectors can, subject to planning and suitability, be occupied by expanding sectors. GVA has used knowledge from previous studies (Nuneaton and Bedworth, Warwick, Redditch, Worcestershire and the Black Country) to devise a set of assumptions regarding the level of churn for different land use classes. These assumptions are in line with other studies and are set out in Table 2.10 below. Churn figures are then applied to the stock figures in Table 2.10 above.

Table 2.10 – Churn Factors

| Land Use Class | Churn Factor |
|----------------|--------------|
| B1a/B1b | 1% per year |
| B1c/B2 | 1% per year |
| B8 | 1% per year |

GVA analysis, 2011

2.53 In arriving at the churn figures detailed in Table 0 above we have taken into account a number of significant factors. We have reviewed inward investment queries and take up data to gain an understanding of where companies are moving to and the types of employment land that are being completed recently.

2.54 As can be seen in Table 2.11 below the effect of churn in creating additional demand to be added to that coming from the model is approximately 50ha over 20 years.

Table 2.11 – Overall Effects of Churn

| Lichfield | Bulk Class | Land Use Designation | Floorspace (m ²) | Churn (floorspace (m ² / year)) | Churn (land (ha / year)) | Churn (land (ha)) 11 Year Summary (to 2016) | Churn (land (ha)) 21 Year Summary (to 2026) |
|-----------|--------------|----------------------|------------------------------|--|--------------------------|---|---|
| | Offices | B1 | 84,000 | 840 | 0.26 | 2.58 | 5.17 |
| | Factories | B2 | 485,000 | 4,850 | 1.39 | 13.86 | 27.71 |
| | Warehouses | B8 | 517,000 | 5,170 | 1.29 | 12.93 | 25.85 |
| | Total | | 1,086,000 | 10,860 | 2.94 | 29.37 | 58.73 |

Source: ONS, 2011 and GVA analysis, 2011

Leakage

- 2.55 We have also considered the effect of leakage from employment areas to other employment locations such as town centres and other places not classified as employment land. This includes in local centres, above shops, people's spare rooms and garages. Leakage has a more noticeable effect on the demand for office space, simply because offices can be located in a wider range of locations, not just recognised employment areas.
- 2.56 In terms of offices, we have assumed that 55% of office jobs are likely to locate on employment sites and that the remaining 45% are likely to locate elsewhere within Lichfield. Of the 45%, we have assumed that the majority of this (between 77% and 95% - dependent on scenario) will be located within Lichfield town centre with the remainder located in Burntwood town centre and other areas not recognised as employment land.
- 2.57 For industrial and distribution type premises, the amount of leakage is much lower and the situation slightly less complex. Industrial and distribution developments have a much stronger reliance on allocated employment land, and therefore, in line with assumptions we have used in previous studies, we have assumed that for industrial demand, a general leakage figure of 10% will apply.
- 2.58 This is reflective of the fact that it is unlikely that any new development in the B2 / B8 use classes would be on non-employment land and is more likely to be on designated employment sites and takes account of the fact that some B8 storage uses can be accommodated in existing redundant buildings that were formerly used as factories.

2.59 Furthermore, taking into account the large amount of greenbelt land around Lichfield we would expect very few new B2 / B8 developments to be on land that is not designated employment land. Notwithstanding this we have made an allowance for instances of leakage to non-employment designations, an example of which would be the re-use / intensification of existing employment areas. The leakage figure of 10% therefore implies that 90% of all demand for industrial type premises will be located in employment areas, and the rest will be absorbed by other locations.

Plot Ratios

2.60 The amount of floorspace that is built per net hectare is an important factor to consider when predicting employment land requirements. We have analysed recent employment developments within the District and used experience from other Employment Land Review projects that we have undertaken, to ascertain the average amount of floorspace being built per hectare. This enables floorspace requirements (sqm) to be converted into estimates of employment land (ha).

2.61 Table 2.12 below summarises the average plot ratios we have used for this study. These are in line with the guidance on plot ratios as set out in Box D.7 of the ELR guidance.

Table 2.12 – Plot Ratio Assumptions

| Land Use Class | Average Plot Ratio (sqm per ha) |
|----------------|---------------------------------|
| B1a / B1b | 3,250 |
| B1c / B2 | 3,500 |
| B8 | 4,000 |

Source: GVA analysis, 2011

Completions of Employment Land

2.62 The demand forecasts we have prepared run from 2009 – 2029. We have previously identified that there was no new employment land developed in the 12 months from April 2009 to April 2010, but that 0.55ha of employment land was completed in 2010/11.

Net to Gross Ratios

- 2.63 We have applied a net to gross ratio of 10% to account for miscellaneous land uses (such as landscaping, car parking and major infrastructure) that cannot be used for development of employment premises, but are essential within any site. This factor is based on past experience in the locality and a review of recent employment developments.
- 2.64 The next section outlines the forecasts of employment land demand within Lichfield, based on the employment projections and assumptions detailed in this section.

3. Forecasts of Future Employment Land Demand

3.1 This section details the demand forecasts based on the scenarios and assumptions detailed in Section 2. We have presented demand forecasts for each scenario, in terms of floorspace (sqm) and land (ha) requirements. More detailed tables can be found at Appendix 5.

Baseline Scenario

3.2 The total floorspace and land requirements under the baseline scenario are shown in Table 3.1. They show a requirements of around 15ha B1a/b, 34ha B1c/B2 and 31ha B8, giving an overall requirement of 80ha to 2029. More detailed tables can be found at Appendix 5.

Table 3.1 – Baseline Scenario – Floorspace and Land Requirements: 2009 to 2029

| Use Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|---------------------|----------|----------------|---------------|----------------|----------------|----------------|
| B1a | 0 | 133,347 | 8,927 | 18,848 | 30,206 | 43,570 |
| B1c / B2 | 0 | 29,958 | 43,053 | 64,878 | 86,703 | 108,528 |
| B8 | 0 | 65,758 | 44,493 | 67,758 | 109,320 | 114,288 |
| Total (sq m) | 0 | 229,062 | 96,472 | 151,483 | 226,228 | 266,385 |

| Use Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|-------------------|-------------|--------------|--------------|--------------|--------------|--------------|
| B1a | 0.00 | 45.13 | 3.02 | 6.38 | 10.22 | 14.75 |
| B1c / B2 | 0.00 | 9.42 | 13.53 | 20.39 | 27.25 | 34.11 |
| B8 | 0.00 | 18.08 | 12.24 | 18.63 | 30.06 | 31.43 |
| Total (ha) | 0.00 | 72.63 | 28.79 | 45.40 | 67.54 | 80.28 |

Source: GVA analysis, 2014

Scenario 1 (based on 9,030 new homes)

3.3 The total floorspace and land requirements under Scenario 1, based on 9,030 new homes are shown in Table 3.2 below. They show a requirement of around 18ha B1a/b, 34ha B1c/B2 and 31ha B8, giving an overall requirement of around 83ha to 2029. This takes into account the impact of churn leakage, completions and relocations. More detailed tables can be found at Appendix 5.

Table 3.2 – Scenario 1 (9,030 new homes) – Floorspace and Land Requirements: 2009 to 2029

| Use Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|---------------------|----------|----------------|---------------|----------------|----------------|----------------|
| B1a / B1b | 0 | 133,347 | 11,064 | 23,259 | 36,742 | 51,697 |
| B1c / B2 | 0 | 29,958 | 43,053 | 64,878 | 86,703 | 108,528 |
| B8 | 0 | 33,252 | 44,493 | 67,758 | 98,333 | 114,288 |
| Total (sq m) | 0 | 196,556 | 98,609 | 155,894 | 221,778 | 274,512 |

| Use Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|-------------------|-------------|--------------|--------------|--------------|--------------|--------------|
| B1a / B1b | 0.00 | 45.13 | 3.74 | 7.87 | 12.44 | 17.50 |
| B1c / B2 | 0.00 | 9.42 | 13.53 | 20.39 | 27.25 | 34.11 |
| B8 | 0.00 | 9.14 | 12.24 | 18.63 | 27.04 | 31.43 |
| Total (ha) | 0.00 | 63.69 | 29.51 | 46.90 | 66.73 | 83.04 |

Source: GVA analysis, 2014

Scenario 2 (based on 9,030 new homes with updated Census data)

3.4 The total floorspace and land requirements under Policy on Scenario 2 (based on 9,030 new homes but with new assumptions from the 2011 Census) are shown in Table 3.3 below. They show a requirement of around 18ha B1a/b, 34ha B1c/B2 and 31ha B8, giving an overall requirement of around 83.69ha to 2029. This takes into account the impact of churn leakage, completions and relocations. More detailed tables can be found at Appendix 5.

Table 3.3 – Scenario 2 (9,030 new homes, 2011 Census assumptions) – Floorspace and Land Requirements: 2009 to 2029

| Use Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|---------------------|----------|----------------|---------------|----------------|----------------|----------------|
| B1a | 0 | 133,347 | 11,425 | 24,053 | 38,056 | 53,636 |
| B1c / B2 | 0 | 29,958 | 43,053 | 64,878 | 86,703 | 108,528 |
| B8 | 0 | 32,826 | 44,493 | 67,758 | 95,178 | 114,288 |
| Total (sq m) | 0 | 196,130 | 98,970 | 156,688 | 219,936 | 276,451 |

| Use Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|-------------------|-------------|--------------|--------------|--------------|--------------|--------------|
| B1a | 0.00 | 45.13 | 3.87 | 8.14 | 12.88 | 18.15 |
| B1c / B2 | 0.00 | 9.42 | 13.53 | 20.39 | 27.25 | 34.11 |
| B8 | 0.00 | 9.03 | 12.24 | 18.63 | 26.17 | 31.43 |
| Total (ha) | 0.00 | 63.58 | 29.63 | 47.16 | 66.30 | 83.69 |

Source: GVA analysis, 2014

Summary

- 3.5 This section has shown that there is predicted to be a requirement for employment land of between 80 - 84ha of employment land within Lichfield to 2029, as shown in Table 3.4 below.

Table 3.4 – Summary of Employment Land Requirements: 2009 – 2029

| Scenario | Employment Land Demand 2009 to 2028 (ha) | | | |
|------------|--|----------|-------|-------|
| | B1a / B1b | B1c / B2 | B8 | Total |
| Baseline | 14.75 | 34.11 | 31.43 | 80.28 |
| Scenario 1 | 17.50 | 34.11 | 31.43 | 83.04 |
| Scenario 2 | 18.15 | 34.11 | 31.43 | 83.69 |

Source: GVA analysis, 2014

- 3.6 Table 3.4 above shows that if Lichfield were to continue growing at the baseline level over the period to 2029, the overall requirement for employment land would be around 80.28ha. Scenario 1, based on 9,030 new homes, would require around 83.04ha of employment land, with around 17.5ha (21%) being for offices, 34.11ha (41%) for manufacturing and 31.43ha (38%) for distribution. Scenario 2, based on 9,030 homes with revised Census 2011 assumptions, would require 83.69ha of employment land, with around 18.15ha for offices, 34.11ha for manufacturing and 31.43ha for distribution. The figures for manufacturing and distribution are consistent across all of the scenarios because these sectors have been predicted to have negative growth in terms of employment. Therefore, the only demand for these types of premises will come from churn.

4. Conclusions

- 4.1 This is a high level analysis of the employment land that is likely to be required to support an additional 9,030 homes in Lichfield district in the plan period 2008 – 2029.
- 4.2 The current policy wording (including the modifications) is;
- 79.1 hectares of land will be allocated for employment uses, **including approximately 10 hectares within the Cricket Lane SDA**, informed by the employment portfolio as shown within the Employment Land Review. Around 10 additional hectares of land will be defined by the Local Plan Allocations document to ensure flexibility of provision.*
- 4.3 The current policy wording states 79.1 hectares of land will be allocated, but also states that an additional 10 hectares of land will be defined by the Local Plan Allocations document. This will bring the total employment land allocation to 89.1ha.
- 4.4 Our update to the ELR to reflect the increase housing provision suggests that 9,030 homes will generate a need for circa 83 hectares of employment land in the plan period, whilst ensuring that the 85% job balance is still being achieved.
- 4.5 This is within the suggested employment allocation, and therefore the current policy wording is still appropriate.

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Appendix 1

Sectoral Distribution (adapted from 2012 ELR)

1 – An Economic Base Projection of Non Basic Service Employment

- 1.1 The first step in defining the sectoral distribution of the target jobs directly examines the relationship between housing growth and the demand for so called “non-basic” local service jobs – expected to result in the growth of local service employment in, for example, education, health services, retailing, etc. - with or without any aspirations or policy targets for employment growth in these sectors. Economic Base Analysis has been used to define and measure the size of these sectors and examine the relationship between the sectors and the projected housing growth described above.
- 1.2 The relationship between the growth of new dwellings and local service employment was previously analysed by GHK at a national level, using a cross sectional regression analysis based on 2001 Census and ABI data for every local authority in England. The analysis tested the relationship between the number of dwellings and individual local service sectors defined using 2-digit SIC 2003 data. It examined the relationship between the number of dwellings and the level of employment in 18 potentially non-basic sectors and found a statistically significant relationship in 11 local service sectors where nearly all employment can normally be classified as non-basic. The findings show that the relationship is significant and remarkably consistent across the sample of towns and cities such that an increase of one dwelling is associated with an increase of 0.59 jobs in these 11 sectors in total.
- 1.3 In fact the analysis measures the number of jobs generated by the addition of one dwelling in each individual sector. These sectors are:
 - Construction;
 - Retail and repair of motor vehicles;
 - Retail trade;
 - Hotels and restaurants;
 - Real estate activities;
 - Public administration, defence and social security;
 - Education;
 - Health and social work;
 - Activities of membership organisations;

- Recreational, cultural and sporting activities;
- Other service activities.

- 1.4 These ratios were therefore used to estimate the growth in employment in these sectors resulting from the projected increase in dwellings in Lichfield to 2029 for each scenario. The Economic Base projection, as noted above, focuses only on the non-basic local service sectors identified (no change is predicted by this method in the other 'basic' service and manufacturing sectors) but shows that, if the effect of simply increasing the number of dwellings is as analysed, then total employment in these 11 local service sectors can be expected to rise "automatically" by 0.59 times the number of new dwellings.
- 1.5 This process was slightly complicated by the fact that the economic base analysis and resulting 'dwelling to job' coefficients were calculated using 2003 SIC codes and needed to be applied to the latest data, which was only available in the revised 2007 SIC codes. For most of the above sectors, there is a close one-to-one correlation between the 2003 and 2007 codes, so the coefficients could be directly applied to the new sectors (i.e. for retail and repair of motor vehicles; retail trade; real estate activities; public administration and defence; education; and, activities of membership organisations).
- 1.6 However, under the revised 2007 codes, there are now multiple sectors associated with each of the other 2003 SIC codes. In each of these sectors, the 'dwelling to job' coefficients have been used to calculate the total number of jobs associated with the additional housing, before distributing these jobs according to the relative size of each sub-sector using the revised 2007 SIC codes. For example, the coefficient for 'health and social work' has been used to estimate the additional 'health and social work' jobs associated with the additional housing, before distributing these jobs between the 'veterinary', 'human health', 'residential care' and 'social care' sub sectors, according to the relative size of these sub sectors in Lichfield.

2 – Projection of Priority Sectors

- 1.7 A number of key priority sectors have been identified for Lichfield in consultation with the District Council, which are expected to be targeted by economic development policy in the future. Some of these sectors are expected to perform better than the LEFM projections would suggest, others are expected to reverse declining trends by 2029, while growth of other sectors is likely to be more restricted in the future. In forecasting these key sectors, a range of different treatments were considered: (1)

applying an historic trend, (2) applying the appropriate dwellings-to-job ratio, (3) keeping the LEFM projection, or (4) maintaining current (2009) employment levels.

1.8 In total, 24 sectors were identified as priority sectors, including three manufacturing and 21 service sectors. These sectors fall within the broader priority sectors of:

- High-value, professional services (including IT and creative sectors);
- Research and development (including health and medical technologies);
- Tourism (comprising retail, accommodation; sports, leisure and cultural activities);
- Construction and building technologies;
- Logistics;
- Education;
- Social care; and,
- Relatively high-value manufacturing sub sectors where Lichfield has existing strengths for example low carbon technologies (electric vehicles) and digital media.

1.9 For each priority sector, Table 1.1 outlines the relevant LEFM per annum growth rate for Lichfield, the chosen methodology for each priority sector and the equivalent growth rate applied under each of the two 'policy-on' scenarios.

Table 1.1 – Selection of Appropriate Projections for Priority Sectors

| Sector | Industry (2007 SIC Codes) | Lichfield LEFM | Chosen Methodology | Equivalent Applied Growth per annum | |
|---------------|---|----------------|-------------------------------|--|---|
| | | | | Scenario 1 (9,030 New Dwellings & 85% Job Balance) | Scenario 2 (9,030 New Dwellings, Census 2011 Assumptions & 85% Job Balance) |
| Manufacturing | 10 : Manf - food products | -0.5% | Past Trend – ¼ ten year trend | 1.5% | 1.5% |
| Manufacturing | 11 : Manf - beverages | -0.5% | Past Trend – ¼ ten year trend | 1.5% | 1.5% |
| Manufacturing | 29 : Manf - motor vehicles, etc. | -0.6% | Past Trend – ½ ten year trend | 0.4% | 0.5% |
| Service | 41 : Construction of buildings | 1.5% | LEFM Projection | 1.3% | 1.3% |
| Service | 42 : Civil engineering | 1.5% | LEFM Projection | 1.3% | 1.3% |
| Service | 43 : Specialised construction | 1.5% | LEFM Projection | 1.3% | 1.3% |
| Service | 47 : Retail trade | -0.7% | Dwellings-to-Job Ratio | 0.7% | 0.9% |
| Service | 49 : Land transport | 0.0% | Past Trend – ¼ ten year trend | 1.3% | 1.3% |
| Service | 49 : Warehousing & transport support activities | 0.0% | Maintain Current Employment | -0.2% | -0.2% |

| Sector | Industry (2007 SIC Codes) | Lichfield LEFM | Chosen Methodology | Equivalent Applied Growth per annum | |
|---------|--|----------------|----------------------------------|--|---|
| | | | | Scenario 1 (9,030 New Dwellings & 85% Job Balance) | Scenario 2 (9,030 New Dwellings, Census 2011 Assumptions & 85% Job Balance) |
| Service | 55 : Accommodation | 1.4% | LEFM Projection | 1.2% | 1.2% |
| Service | 56 : Food & beverage services | 1.4% | Dwellings-to-Job Ratio | 0.5% | 0.6% |
| Service | 62 : Computer services | 3.7% | LEFM Projection | 3.4% | 3.5% |
| Service | 64 : Financial services | 1.5% | LEFM Projection | 1.3% | 1.3% |
| Service | 69 : Legal & accounting activities | 2.5% | Past Trend – ½ ten year trend | 3.2% | 3.2% |
| Service | 70 : Head office & management consultancy activities | 2.5% | Past Trend – ½ ten year trend | 3.2% | 3.2% |
| Service | 71 : Architecture & engineering | 2.5% | Past Trend – ½ ten year trend | 3.2% | 3.2% |
| Service | 72 : Scientific research & development | 2.5% | LEFM Projection | 2.3% | 2.3% |
| Service | 85 : Education | 0.3% | Dwellings-to-Job Ratio | 1.1% | 1.2% |
| Service | 86 : Human health activities | 0.2% | Dwellings-to-Job Ratio | 0.9% | 1.1% |
| Service | 87 : Residential care | 0.2% | Dwellings-to-Job Ratio | 0.9% | 1.1% |
| Service | 88 : Social work | 0.2% | Dwellings-to-Job Ratio | 0.9% | 1.1% |
| Service | 90 : Creative, arts & entertainment activities | -0.6% | Past Trend – Full ten year trend | 0.8% | 0.8% |
| Service | 91 : Libraries, museums & other cultural activities | -0.6% | Past Trend – Full ten year trend | 0.8% | 0.8% |
| Service | 93 : Sports, amusement & recreation activities | -0.6% | Past Trend – Full ten year trend | 0.8% | 0.8% |

Source: GHK analysis, 2011 and GVA analysis, 2014

3 - Projection of Employment in 'Non-Priority' Sectors

- 1.10 For the projections of all other primary, manufacturing and basic service sectors ('non-priority' sectors), the LEFM projections are considered to provide the best indicator of employment change and have been used to generate projections to 2029.

4 – Adjustment to Control Employment Totals

- 1.11 Lastly, each sector total was adjusted either up or down in proportion to the distribution of projected employment in 2029 in order to control these sectoral changes proportionately back to the respective jobs target for 2029 under 'policy-on' scenarios 1 and 2. A straight line trend was then assumed in all sectors from 2010 to 2029.

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Appendix 2

Employment Projections - Lichfield - Selected Sectors
Baseline Employment Projections

| | 2009 Actual | 2011 | 2014 | 2019 | 2024 | 2029 |
|--|----------------|---------------|---------------|---------------|---------------|---------------|
| M1 Food & Beverages | 598 | 568 | 568 | 557 | 547 | 547 |
| M2 Wood & Paper Materials/Products | 261 | 276 | 269 | 269 | 269 | 259 |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | 841 | 668 | 650 | 607 | 550 | 499 |
| M4 Metals & Metal Products | 966 | 776 | 777 | 726 | 696 | 685 |
| M5 Electronics & Electrical Equipment | 68 | 40 | 40 | 40 | 40 | 29 |
| M6 Mechanical Engineering | 1,042 | 985 | 960 | 968 | 968 | 935 |
| M7 Motor Vehicles & Other Transport | 455 | 419 | 432 | 409 | 409 | 398 |
| M8 Manufacturing nes | 116 | 116 | 116 | 109 | 109 | 110 |
| S1 Utilities | 504 | 550 | 563 | 526 | 468 | 426 |
| S2 Construction | 2,891 | 2,735 | 2,878 | 3,353 | 3,601 | 3,842 |
| S3 Wholesale Distribution | 2,305 | 2,143 | 2,143 | 2,143 | 2,158 | 2,181 |
| S4 Wholesale, Retail and Repair of Motor Vehicles | 870 | 809 | 809 | 809 | 815 | 823 |
| S5 Retailing | 4,833 | 4,357 | 3,918 | 3,881 | 3,982 | 4,229 |
| S6 Land Transport | 1,577 | 1,046 | 1,115 | 1,292 | 1,415 | 1,569 |
| S7 Post & Telecommunications | 714 | 911 | 899 | 812 | 739 | 677 |
| S8 Accommodation & Food Service | 3,141 | 3,184 | 3,259 | 3,538 | 3,741 | 4,117 |
| S9 Printing, Publishing & Media | 236 | 173 | 175 | 157 | 148 | 137 |
| S10 Insurance, Banking & Finance | 883 | 899 | 910 | 988 | 1,066 | 1,162 |
| S11 Computer & Information Services | 1,174 | 1,301 | 1,365 | 1,638 | 1,938 | 2,321 |
| S12 Professional Services | 3,227 | 3,552 | 3,855 | 3,975 | 4,329 | 5,134 |
| S13 Building & Landscape Services | 1,382 | 1,516 | 1,638 | 1,950 | 2,149 | 2,409 |
| S14 Other Business Services | 2,282 | 2,504 | 2,704 | 3,219 | 3,548 | 3,977 |
| S15 Public Administration & Defence | 1,394 | 1,375 | 1,355 | 1,355 | 1,365 | 1,384 |
| S16 Education | 3,210 | 3,240 | 3,180 | 3,190 | 3,279 | 3,408 |
| S17 Health & Social Care | 4,206 | 4,274 | 4,235 | 4,235 | 4,322 | 4,409 |
| S18 Recreational, Cultural & Sporting Activities | 1,647 | 1,167 | 1,273 | 1,402 | 1,467 | 1,458 |
| S19 Other Services | 822 | 583 | 635 | 700 | 732 | 728 |
| Total | 41,645 | 40,163 | 40,720 | 42,849 | 44,847 | 47,851 |

Projected Growth Rates (% pa)

| | 2009-2011 | 2011-2014 | 2014-2019 | 2019-2024 | 2024-2029 |
|--|--------------|-------------|-------------|-------------|-------------|
| M1 Food & Beverages | -2.6% | 0.0% | -0.4% | -0.4% | 0.0% |
| M2 Wood & Paper Materials/Products | 2.9% | -1.4% | 0.0% | 0.0% | -0.8% |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | -10.9% | -1.4% | -1.3% | -2.0% | -1.9% |
| M4 Metals & Metal Products | -10.4% | 0.1% | -1.4% | -0.9% | -0.3% |
| M5 Electronics & Electrical Equipment | -23.8% | 0.0% | 0.0% | 0.0% | -6.3% |
| M6 Mechanical Engineering | -2.8% | -1.3% | 0.2% | 0.0% | -0.7% |
| M7 Motor Vehicles & Other Transport | -4.0% | 1.5% | -1.1% | 0.0% | -0.5% |
| M8 Manufacturing nes | 0.0% | 0.0% | -1.3% | 0.0% | 0.2% |
| S1 Utilities | 4.4% | 1.2% | -1.4% | -2.3% | -1.8% |
| S2 Construction | -2.7% | 2.6% | 3.1% | 1.4% | 1.3% |
| S3 Wholesale Distribution | -3.6% | 0.0% | 0.0% | 0.1% | 0.2% |
| S4 Wholesale, Retail and Repair of Motor Vehicles | -3.6% | 0.0% | 0.0% | 0.1% | 0.2% |
| S5 Retailing | -5.1% | -5.2% | -0.2% | 0.5% | 1.2% |
| S6 Land Transport | -18.5% | 3.3% | 3.0% | 1.8% | 2.1% |
| S7 Post & Telecommunications | 13.0% | -0.7% | -2.0% | -1.9% | -1.7% |
| S8 Accommodation & Food Service | 0.7% | 1.2% | 1.7% | 1.1% | 1.9% |
| S9 Printing, Publishing & Media | -14.4% | 0.6% | -2.2% | -1.2% | -1.5% |
| S10 Insurance, Banking & Finance | 0.9% | 0.6% | 1.7% | 1.5% | 1.7% |
| S11 Computer & Information Services | 5.3% | 2.4% | 3.7% | 3.4% | 3.7% |
| S12 Professional Services | 4.9% | 4.2% | 0.6% | 1.7% | 3.5% |
| S13 Building & Landscape Services | 4.7% | 3.9% | 3.5% | 2.0% | 2.3% |
| S14 Other Business Services | 4.7% | 3.9% | 3.5% | 2.0% | 2.3% |
| S15 Public Administration & Defence | -0.7% | -0.7% | 0.0% | 0.1% | 0.3% |
| S16 Education | 0.5% | -0.9% | 0.1% | 0.6% | 0.8% |
| S17 Health & Social Care | 0.8% | -0.5% | 0.0% | 0.4% | 0.4% |
| S18 Recreational, Cultural & Sporting Activities | -15.8% | 4.4% | 2.0% | 0.9% | -0.1% |
| S19 Other Services | -15.8% | 4.4% | 2.0% | 0.9% | -0.1% |
| Total | -1.8% | 0.7% | 1.0% | 0.9% | 1.3% |

Employment Projections - Lichfield - Selected Sectors
Scenario 1 (9,030 New Dwellings & 85% Job Balance)

| | 2009 Actual | 2011 | 2014 | 2019 | 2024 | 2029 |
|--|----------------|---------------|---------------|---------------|---------------|---------------|
| M1 Food & Beverages | 598 | 616 | 644 | 695 | 749 | 807 |
| M2 Wood & Paper Materials/Products | 261 | 260 | 258 | 254 | 251 | 248 |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | 841 | 791 | 721 | 621 | 537 | 466 |
| M4 Metals & Metal Products | 966 | 928 | 873 | 789 | 713 | 645 |
| M5 Electronics & Electrical Equipment | 68 | 62 | 53 | 42 | 33 | 26 |
| M6 Mechanical Engineering | 1,042 | 1,026 | 1,002 | 964 | 927 | 891 |
| M7 Motor Vehicles & Other Transport | 455 | 454 | 453 | 452 | 451 | 451 |
| M8 Manufacturing nes | 116 | 115 | 113 | 110 | 108 | 105 |
| S1 Utilities | 504 | 492 | 476 | 450 | 426 | 405 |
| S2 Construction | 2,891 | 2,966 | 3,082 | 3,287 | 3,504 | 3,736 |
| S3 Wholesale Distribution | 2,305 | 2,282 | 2,248 | 2,192 | 2,137 | 2,084 |
| S4 Wholesale, Retail and Repair of Motor Vehicles | 870 | 883 | 902 | 936 | 971 | 1,007 |
| S5 Retailing | 4,833 | 4,904 | 5,012 | 5,198 | 5,391 | 5,591 |
| S6 Land Transport | 1,577 | 1,592 | 1,615 | 1,656 | 1,701 | 1,749 |
| S7 Post & Telecommunications | 714 | 707 | 697 | 680 | 663 | 647 |
| S8 Accommodation & Food Service | 3,141 | 3,177 | 3,232 | 3,326 | 3,422 | 3,522 |
| S9 Printing, Publishing & Media | 236 | 221 | 201 | 172 | 148 | 127 |
| S10 Insurance, Banking & Finance | 883 | 905 | 939 | 999 | 1,062 | 1,130 |
| S11 Computer & Information Services | 1,174 | 1,256 | 1,390 | 1,645 | 1,947 | 2,305 |
| S12 Professional Services | 3,227 | 3,400 | 3,678 | 4,200 | 4,804 | 5,503 |
| S13 Building & Landscape Services | 1,382 | 1,459 | 1,583 | 1,812 | 2,075 | 2,376 |
| S14 Other Business Services | 2,282 | 2,409 | 2,613 | 2,992 | 3,427 | 3,924 |
| S15 Public Administration & Defence | 1,394 | 1,435 | 1,499 | 1,612 | 1,733 | 1,863 |
| S16 Education | 3,210 | 3,279 | 3,386 | 3,572 | 3,768 | 3,975 |
| S17 Health & Social Care | 4,206 | 4,285 | 4,407 | 4,617 | 4,837 | 5,068 |
| S18 Recreational, Cultural & Sporting Activities | 1,647 | 1,673 | 1,714 | 1,783 | 1,856 | 1,931 |
| S19 Other Services | 822 | 829 | 839 | 856 | 874 | 891 |
| Total Selected Sectors | 41,645 | 42,405 | 43,630 | 45,911 | 48,514 | 51,474 |

Projected Growth Rates (% pa)

| | 2009- 2011 | 2011- 2014 | 2014- 2019 | 2019- 2024 | 2024- 2029 |
|--|---------------|---------------|---------------|---------------|---------------|
| M1 Food & Beverages | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% |
| M2 Wood & Paper Materials/Products | -0.3% | -0.3% | -0.3% | -0.3% | -0.3% |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | -3.0% | -3.0% | -2.9% | -2.9% | -2.8% |
| M4 Metals & Metal Products | -2.0% | -2.0% | -2.0% | -2.0% | -2.0% |
| M5 Electronics & Electrical Equipment | -4.8% | -4.7% | -4.7% | -4.6% | -4.6% |
| M6 Mechanical Engineering | -0.8% | -0.8% | -0.8% | -0.8% | -0.8% |
| M7 Motor Vehicles & Other Transport | -0.1% | -0.1% | -0.1% | 0.0% | 0.0% |
| M8 Manufacturing nes | -0.5% | -0.5% | -0.5% | -0.5% | -0.5% |
| S1 Utilities | -1.2% | -1.1% | -1.1% | -1.1% | -1.0% |
| S2 Construction | 1.3% | 1.3% | 1.3% | 1.3% | 1.3% |
| S3 Wholesale Distribution | -0.5% | -0.5% | -0.5% | -0.5% | -0.5% |
| S4 Wholesale, Retail and Repair of Motor Vehicles | 0.7% | 0.7% | 0.7% | 0.7% | 0.7% |
| S5 Retailing | 0.7% | 0.7% | 0.7% | 0.7% | 0.7% |
| S6 Land Transport | 0.5% | 0.5% | 0.5% | 0.5% | 0.6% |
| S7 Post & Telecommunications | -0.5% | -0.5% | -0.5% | -0.5% | -0.5% |
| S8 Accommodation & Food Service | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |
| S9 Printing, Publishing & Media | -3.1% | -3.1% | -3.1% | -3.0% | -2.9% |
| S10 Insurance, Banking & Finance | 1.2% | 1.2% | 1.2% | 1.2% | 1.2% |
| S11 Computer & Information Services | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% |
| S12 Professional Services | 2.6% | 2.7% | 2.7% | 2.7% | 2.8% |
| S13 Building & Landscape Services | 2.7% | 2.7% | 2.7% | 2.7% | 2.7% |
| S14 Other Business Services | 2.7% | 2.7% | 2.7% | 2.7% | 2.7% |
| S15 Public Administration & Defence | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% |
| S16 Education | 1.1% | 1.1% | 1.1% | 1.1% | 1.1% |
| S17 Health & Social Care | 0.9% | 0.9% | 0.9% | 0.9% | 0.9% |
| S18 Recreational, Cultural & Sporting Activities | 0.8% | 0.8% | 0.8% | 0.8% | 0.8% |
| S19 Other Services | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% |
| Total Selected Sectors | 0.9% | 1.0% | 1.0% | 1.1% | 1.2% |

Employment Projections - Lichfield - Selected Sectors

Scenario 2 (9,030 New Dwellings, New Census Data & 85% Job Balance)

| | 2009 Actual | 2011 | 2014 | 2019 | 2024 | 2029 |
|--|----------------|---------------|---------------|---------------|---------------|---------------|
| M1 Food & Beverages | 598 | 617 | 647 | 700 | 757 | 819 |
| M2 Wood & Paper Materials/Products | 261 | 260 | 258 | 256 | 254 | 251 |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | 841 | 792 | 724 | 626 | 543 | 472 |
| M4 Metals & Metal Products | 966 | 929 | 876 | 795 | 721 | 654 |
| M5 Electronics & Electrical Equipment | 68 | 62 | 53 | 42 | 33 | 26 |
| M6 Mechanical Engineering | 1,042 | 1,027 | 1,006 | 971 | 937 | 904 |
| M7 Motor Vehicles & Other Transport | 455 | 455 | 455 | 455 | 456 | 458 |
| M8 Manufacturing nes | 116 | 115 | 114 | 111 | 109 | 106 |
| S1 Utilities | 504 | 493 | 477 | 453 | 431 | 411 |
| S2 Construction | 2,891 | 2,970 | 3,094 | 3,310 | 3,542 | 3,791 |
| S3 Wholesale Distribution | 2,305 | 2,285 | 2,256 | 2,207 | 2,160 | 2,114 |
| S4 Wholesale, Retail and Repair of Motor Vehicles | 870 | 884 | 906 | 943 | 981 | 1,021 |
| S5 Retailing | 4,833 | 4,911 | 5,030 | 5,236 | 5,450 | 5,672 |
| S6 Land Transport | 1,577 | 1,594 | 1,621 | 1,668 | 1,719 | 1,775 |
| S7 Post & Telecommunications | 714 | 708 | 699 | 685 | 670 | 656 |
| S8 Accommodation & Food Service | 3,141 | 3,182 | 3,244 | 3,350 | 3,459 | 3,573 |
| S9 Printing, Publishing & Media | 236 | 222 | 202 | 174 | 150 | 129 |
| S10 Insurance, Banking & Finance | 883 | 906 | 942 | 1,006 | 1,074 | 1,146 |
| S11 Computer & Information Services | 1,174 | 1,258 | 1,395 | 1,657 | 1,968 | 2,338 |
| S12 Professional Services | 3,227 | 3,404 | 3,691 | 4,230 | 4,856 | 5,583 |
| S13 Building & Landscape Services | 1,382 | 1,461 | 1,588 | 1,825 | 2,098 | 2,411 |
| S14 Other Business Services | 2,282 | 2,413 | 2,623 | 3,014 | 3,464 | 3,981 |
| S15 Public Administration & Defence | 1,394 | 1,437 | 1,504 | 1,623 | 1,752 | 1,890 |
| S16 Education | 3,210 | 3,284 | 3,399 | 3,598 | 3,809 | 4,033 |
| S17 Health & Social Care | 4,206 | 4,291 | 4,423 | 4,650 | 4,890 | 5,142 |
| S18 Recreational, Cultural & Sporting Activities | 1,647 | 1,676 | 1,720 | 1,796 | 1,876 | 1,959 |
| S19 Other Services | 822 | 830 | 842 | 862 | 883 | 904 |
| Total Selected Sectors | 41,645 | 42,466 | 43,788 | 46,243 | 49,041 | 52,221 |

Projected Growth Rates (% pa)

| | 2009- 2011 | 2011- 2014 | 2014- 2019 | 2019- 2024 | 2024- 2029 |
|--|---------------|---------------|---------------|---------------|---------------|
| M1 Food & Beverages | 1.6% | 1.6% | 1.6% | 1.6% | 1.6% |
| M2 Wood & Paper Materials/Products | -0.2% | -0.2% | -0.2% | -0.2% | -0.2% |
| M3 Chemical, Plastic & Non-Metallic Materials/Products | -3.0% | -2.9% | -2.9% | -2.8% | -2.7% |
| M4 Metals & Metal Products | -1.9% | -1.9% | -1.9% | -1.9% | -1.9% |
| M5 Electronics & Electrical Equipment | -4.7% | -4.7% | -4.6% | -4.6% | -4.5% |
| M6 Mechanical Engineering | -0.7% | -0.7% | -0.7% | -0.7% | -0.7% |
| M7 Motor Vehicles & Other Transport | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% |
| M8 Manufacturing nes | -0.4% | -0.4% | -0.4% | -0.4% | -0.4% |
| S1 Utilities | -1.1% | -1.1% | -1.0% | -1.0% | -0.9% |
| S2 Construction | 1.4% | 1.4% | 1.4% | 1.4% | 1.4% |
| S3 Wholesale Distribution | -0.4% | -0.4% | -0.4% | -0.4% | -0.4% |
| S4 Wholesale, Retail and Repair of Motor Vehicles | 0.8% | 0.8% | 0.8% | 0.8% | 0.8% |
| S5 Retailing | 0.8% | 0.8% | 0.8% | 0.8% | 0.8% |
| S6 Land Transport | 0.5% | 0.6% | 0.6% | 0.6% | 0.6% |
| S7 Post & Telecommunications | -0.4% | -0.4% | -0.4% | -0.4% | -0.4% |
| S8 Accommodation & Food Service | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |
| S9 Printing, Publishing & Media | -3.1% | -3.0% | -3.0% | -2.9% | -2.9% |
| S10 Insurance, Banking & Finance | 1.3% | 1.3% | 1.3% | 1.3% | 1.3% |
| S11 Computer & Information Services | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% |
| S12 Professional Services | 2.7% | 2.7% | 2.8% | 2.8% | 2.8% |
| S13 Building & Landscape Services | 2.8% | 2.8% | 2.8% | 2.8% | 2.8% |
| S14 Other Business Services | 2.8% | 2.8% | 2.8% | 2.8% | 2.8% |
| S15 Public Administration & Defence | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% |
| S16 Education | 1.1% | 1.1% | 1.1% | 1.1% | 1.1% |
| S17 Health & Social Care | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% |
| S18 Recreational, Cultural & Sporting Activities | 0.9% | 0.9% | 0.9% | 0.9% | 0.9% |
| S19 Other Services | 0.5% | 0.5% | 0.5% | 0.5% | 0.5% |
| Total Selected Sectors | 1.0% | 1.0% | 1.1% | 1.2% | 1.3% |

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Appendix 3

Step 3: Employment and Land Categorisation (exert from 2012 ELR)

Create Appropriate Sector Groupings

- 1.1 The next step was to identify appropriate sector groupings for Lichfield, which reflect the local structure and spatial distribution of employment and different land use types. This requires the selection and aggregation of the 41 CE sectors and 88 BRES sectors (based on 2 digit SIC2007 sector codes) to develop a shortlist of around 25 sector groupings, based on an analysis of sector size, growth and local concentrations / competitive advantages. It is important that there is a sufficient number of sector groups to provide an accurate representation of the local economy but should not be too disaggregated, particularly given the low levels of employment in some of the 2 digit SIC sectors at a district level.
- 1.2 In general there are some clear groupings of manufacturing activities, such as Motor Vehicles and Other Transport Equipment, whilst the growing service sectors should remain sufficiently disaggregated to reflect the different land use types associated with them.
- 1.3 Some 27 groups - 8 manufacturing groups and 19 service groups - were adopted for forecasting purposes. The groupings are set out below in Table 1.1, together with the corresponding CE industrial sectors and the 2-digit SIC categories for each (in terms of both the 2003 and 2007 SIC codes). It should be noted that not all CE sectors and 2-digit SIC categories are included – primary agricultural and extractive industries are for example excluded since they do not directly give rise to demand for employment land. Furthermore, employment in some sectors in Lichfield is very low or non-existent and the manufacture of tobacco, leather products, coke and refined petroleum products, and pharmaceuticals sectors and the remediation and water and air transport sectors have therefore also been excluded. In addition, employment in the following SIC categories was moderated to the following percentages of employment, which were assumed to give rise to demand for employment land:
 - Utilities (Electricity, gas and water): 30% of employment is assumed to be in headquarters and other office premises.
 - Construction: 33.3% of employment is assumed to be located in fixed employment premises.

- Building and landscape services: 30% of employment is assumed to be located in fixed employment premises.
- Education: 10% of employment is assumed to be in non-educational, mainly office premises.
- Health and social work: 20% of employment is assumed to be in headquarters and other office premises.

Table 1.1 – Selected Sector Groups and Corresponding CE and SIC Sectors

| | Sector Groupings | CE Definition | SIC 2003 | SIC 2007 |
|------------|---|---|------------------------------|----------------------------------|
| M1 | Food & Beverages | 5 Food, Drink & Tobacco | 15 | 10, 11 |
| M2 | Wood & Paper Materials/Products | 7 Wood & Paper 21 Manufacturing nes (Part of) | 20, 21, 36 (Part of) | 16, 17, 31 |
| M3 | Chemical, Plastic & Non-Metallic Materials/Products | 11 Chemicals nes 12 Rubber & Plastics 13 Non-Metallic Mineral Products | 24, 25, 26 | 20, 22, 23 |
| M4 | Metals & Metal Products | 14 Basic Metals 15 Metal Goods | 27, 28 | 24, 25 |
| M5 | Electronics & Electrical Equipment | 17 Electronics 18 Electrical Engineering & Instruments | 30, 32 31, 33 | 26, 27 |
| M6 | Mechanical Engineering | 16 Mechanical Engineering | 29 | 28, 33 |
| M7 | Motor Vehicles & Other Transport Equipment | 19 Motor Vehicles 20 Other Transport Equipment | 34, 35 | 29, 30 |
| M8 | Manufacturing nes | 6 Textiles, Clothing & Leather 21 Manufacturing nes (Part of) | 17, 18, 36 | 13, 14, 32 |
| S1 | Utilities | 21 Manufacturing nes (Part of) 22 Electricity 23 Gas Supply 24 Water Supply 41 Other Services (Part of) | 37, 40, 41, 90 | 35, 36, 37, 38 |
| S2 | Construction | 25 Construction | 45 | 41, 42, 43 |
| S3 | Wholesale Distribution | 26 Distribution (Part of) | 51 | 46 |
| S4 | Wholesale, Retail & Repair of Motor Vehicles | 26 Distribution (Part of) | 50 | 45 |
| S5 | Retailing | 27 Retailing | 52 | 47 |
| S6 | Land Transport | 29 Land Transport etc | 60, 63 | 49, 52 |
| S7 | Post & Telecommunications | 32 Communications | 64 | 53, 61 |
| S8 | Accommodation & Food Service | 28 Hotels & Catering | 55 | 55, 56 |
| S9 | Printing, Publishing & Media | 8 Printing & Publishing 41 Other Services (Part of) | 22, 92 (Part of) | 18, 58, 59, 60 |
| S10 | Insurance, Banking & Finance | 33 Banking & Finance 34 Insurance | 65, 66, 67 | 64, 65, 66 |
| S11 | Computer & Information Services | 35 Computing Services | 72 | 62, 63 |
| S12 | Professional Services | 36 Professional Services (Part of) | 70, 73, 74 (Part of) | 68, 69, 70, 71, 72, 73, 74 |
| S13 | Building & Landscape Services | 1 Agriculture etc (Part of) 37 Other Business Services (Part of) | 01 (Part of) 74 (Part of) | 81 |
| S14 | Other Business Services | 36 Professional Services (Part of) 37 Other Business Services (Part of) | 71, 74 (Part of) | 77, 78, 79, 80, 82 |
| S15 | Public Administration & Defence | 38 Public Administration & Defence | 75 | 84 |
| S16 | Education | 39 Education | 80 | 85 |
| S17 | Health & Social Care | 40 Health & Social Work | 85 | 75, 86, 87, 88 |
| S18 | Recreational, Cultural & Sporting Activities | 41 Other Services (Part of) | 91, 92 (Part of) | 90, 91, 92, 93, 94 |
| S19 | Other Services | 41 Other Services (Part of) | 93 | 95, 96 |

Source: Cambridge Econometrics and GHK analysis, 2011

1.4 Table 1.2 provides the total and sector breakdown of employment for these 27 sector groups under each scenario. It should be noted that the employment figures presented in Table 1.2 have not been moderated. For each of these 27 individual sectors (M1-M8 and S1-S19) retained in the analysis, either 100% or the moderated

percentage of employment is then used to calculate the employment land demand projections in our conversion model.

Table 1.2 – Employment in Selected Sector Groups

| | | 2009 Actual | Scenario 1 | Scenario 2 |
|-------------------------------|---|----------------|---------------|---------------|
| | | | 2029 | 2029 |
| M1 | Food & Beverages | 598 | 807 | 819 |
| M2 | Wood & Paper Materials/Products | 261 | 248 | 251 |
| M3 | Chemical, Plastic & Non-Metallic Materials/Products | 841 | 466 | 472 |
| M4 | Metals & Metal Products | 966 | 645 | 654 |
| M5 | Electronics & Electrical Equipment | 68 | 26 | 26 |
| M6 | Mechanical Engineering | 1,042 | 891 | 904 |
| M7 | Motor Vehicles & Other Transport | 455 | 451 | 458 |
| M8 | Manufacturing nes | 116 | 105 | 106 |
| S1 | Utilities | 504 | 405 | 411 |
| S2 | Construction | 2,891 | 3,736 | 3,791 |
| S3 | Wholesale Distribution | 2,305 | 2,084 | 2,114 |
| S4 | Wholesale, Retail and Repair of Motor Vehicles | 870 | 1,007 | 1,021 |
| S5 | Retailing | 4,833 | 5,591 | 5,672 |
| S6 | Land Transport | 1,577 | 1,749 | 1,775 |
| S7 | Post & Telecommunications | 714 | 647 | 656 |
| S8 | Accommodation & Food Service | 3,141 | 3,522 | 3,573 |
| S9 | Printing, Publishing & Media | 236 | 127 | 129 |
| S10 | Insurance, Banking & Finance | 883 | 1,130 | 1,146 |
| S11 | Computer & Information Services | 1,174 | 2,305 | 2,338 |
| S12 | Professional Services | 3,227 | 5,503 | 5,583 |
| S13 | Building & Landscape Services | 1,382 | 2,376 | 2,411 |
| S14 | Other Business Services | 2,282 | 3,924 | 3,981 |
| S15 | Public Administration & Defence | 1,394 | 1,863 | 1,890 |
| S16 | Education | 3,210 | 3,975 | 4,033 |
| S17 | Health & Social Care | 4,206 | 5,068 | 5,142 |
| S18 | Recreational, Cultural & Sporting Activities | 1,647 | 1,931 | 1,959 |
| S19 | Other Services | 822 | 891 | 904 |
| Total Selected Sectors | | 41,645 | 51,474 | 52,221 |

Source: GHK analysis, 2011 and GVA analysis 2014

Match to Land Use Class Categories

- 1.5 This step goes on to allocate all or divide parts of these employment sector groups between the standard land use categories. These were allocated on the basis of professional judgement and experience of the consultants' team, but have remained disaggregated as far as possible in order to narrow the range of the judgement to be made for any individual employment group or land use category. Thus the full breakdown of land use classes (e.g. A1, A2a,b,c etc., A3, B1a,b,c etc., B2, B8, C1) is used together with the 27 sector groups. Where an employment group is

allocated to more than one land use class, the percentage of employment assumed to be in each land use class has been identified. Wherever possible this has been determined using more detailed BRES data for 2009 at up to the 5-digit SIC subclasses to determine the proportions of employees in each relevant sub-sector, for example to reflect the split between employment in accommodation and employment in food and beverage service sectors for the study area.

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Appendix 4

BASELINE SCENARIO

Floorspace requirements by land use class and year

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------------|----------------|----------------|----------------|----------------|------------------|
| A1 | 45,150 | 41,339 | 36,762 | 38,376 | 40,403 | 43,510 |
| A2 | 153,688 | 140,095 | 146,287 | 155,626 | 168,565 | 186,129 |
| A3 | 73,853 | 74,861 | 78,138 | 83,935 | 89,732 | 98,587 |
| B1a | 157,005 | 160,600 | 167,128 | 180,795 | 195,966 | 213,818 |
| B1b | 8,721 | 9,599 | 10,629 | 10,801 | 12,080 | 14,327 |
| B1c | 3,675 | 2,135 | 2,135 | 2,135 | 2,135 | 1,540 |
| B2 | 199,326 | 177,476 | 176,181 | 170,210 | 166,180 | 162,120 |
| B8 | 328,817 | 291,690 | 297,128 | 302,016 | 310,510 | 319,030 |
| C1 | 3,887 | 3,940 | 4,113 | 4,418 | 4,723 | 5,189 |
| Total | 974,123 | 901,733 | 918,500 | 948,311 | 990,293 | 1,044,251 |

Floorspace requirements for different land-use categories: % change compared to 2009

NB shows the change for each year compared to the base year of 2009 (not compared to preceding year in table)

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|------|------------|------------|------------|-------------|-------------|
| A1 | | 92% | 81% | 85% | 89% | 96% |
| A2 | | 91% | 95% | 101% | 110% | 121% |
| A3 | | 101% | 106% | 114% | 122% | 133% |
| B1a | | 102% | 106% | 115% | 125% | 136% |
| B1b | | 110% | 122% | 124% | 139% | 164% |
| B1c | | 58% | 58% | 58% | 58% | 42% |
| B2 | | 89% | 88% | 85% | 83% | 81% |
| B8 | | 89% | 90% | 92% | 94% | 97% |
| C1 | | 101% | 106% | 114% | 122% | 133% |
| Total | | 93% | 94% | 97% | 102% | 107% |

Floorspace requirements for different land-use categories: absolute change compared to 2009

NB shows the change for each year compared to the base year of 2009 (not compared to preceding year in table)

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|------|----------------|----------------|----------------|---------------|---------------|
| A1 | | -3,812 | -8,388 | -6,774 | -4,747 | -1,640 |
| A2 | | -13,594 | -7,401 | 1,937 | 14,876 | 32,440 |
| A3 | | 1,008 | 4,285 | 10,082 | 15,880 | 24,734 |
| B1a | | 3,595 | 10,122 | 23,790 | 38,961 | 56,813 |
| B1b | | 878 | 1,908 | 2,080 | 3,359 | 5,606 |
| B1c | | -1,540 | -1,540 | -1,540 | -1,540 | -2,135 |
| B2 | | -21,850 | -23,145 | -29,116 | -33,147 | -37,206 |
| B8 | | -37,127 | -31,689 | -26,800 | -18,307 | -9,786 |
| C1 | | 53 | 226 | 531 | 836 | 1,302 |
| Total | | -72,390 | -55,623 | -25,811 | 16,170 | 70,128 |

SCENARIO 1 (9,030 New Dwellings & 85% Job Balance)
Floorspace requirements by land use class and year

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------------|----------------|----------------|------------------|------------------|------------------|
| A1 | 45,150 | 45,982 | 47,275 | 49,561 | 52,029 | 54,705 |
| A2 | 153,688 | 158,267 | 165,546 | 178,886 | 193,939 | 210,977 |
| A3 | 73,853 | 74,700 | 75,990 | 78,193 | 80,466 | 82,810 |
| B1a | 157,005 | 162,676 | 171,704 | 188,265 | 206,948 | 228,049 |
| B1b | 8,721 | 9,187 | 9,940 | 11,350 | 12,981 | 14,872 |
| B1c | 3,675 | 3,333 | 2,881 | 2,265 | 1,786 | 1,411 |
| B2 | 199,326 | 195,984 | 191,455 | 185,083 | 180,022 | 176,124 |
| B8 | 328,817 | 327,807 | 326,404 | 324,367 | 322,717 | 321,469 |
| C1 | 3,887 | 3,932 | 3,999 | 4,115 | 4,235 | 4,358 |
| Total | 974,123 | 981,869 | 995,195 | 1,022,085 | 1,055,124 | 1,094,776 |

Floorspace requirements for different land-use categories: % change compared to 2009

NB shows the change for each year compared to the base year of 2009 (not compared to preceding year in table)

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|------|-------------|-------------|-------------|-------------|-------------|
| A1 | | 102% | 105% | 110% | 115% | 121% |
| A2 | | 103% | 108% | 116% | 126% | 137% |
| A3 | | 101% | 103% | 106% | 109% | 112% |
| B1a | | 104% | 109% | 120% | 132% | 145% |
| B1b | | 105% | 114% | 130% | 149% | 171% |
| B1c | | 91% | 78% | 62% | 49% | 38% |
| B2 | | 98% | 96% | 93% | 90% | 88% |
| B8 | | 100% | 99% | 99% | 98% | 98% |
| C1 | | 101% | 103% | 106% | 109% | 112% |
| Total | | 101% | 102% | 105% | 108% | 112% |

Floorspace requirements for different land-use categories: absolute change compared to 2009

NB shows the change for each year compared to the base year of 2009 (not compared to preceding year in table)

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|------|--------------|---------------|---------------|---------------|----------------|
| A1 | | 832 | 2,125 | 4,411 | 6,879 | 9,555 |
| A2 | | 4,579 | 11,858 | 25,198 | 40,251 | 57,288 |
| A3 | | 847 | 2,137 | 4,340 | 6,613 | 8,957 |
| B1a | | 5,671 | 14,698 | 31,260 | 49,943 | 71,044 |
| B1b | | 466 | 1,219 | 2,629 | 4,261 | 6,151 |
| B1c | | -342 | -794 | -1,410 | -1,890 | -2,264 |
| B2 | | -3,342 | -7,871 | -14,244 | -19,304 | -23,202 |
| B8 | | -1,009 | -2,412 | -4,449 | -6,099 | -7,347 |
| C1 | | 45 | 112 | 228 | 348 | 471 |
| Total | | 7,746 | 21,072 | 47,963 | 81,001 | 120,653 |

SCENARIO 2 (9,030 Dwellings, New Census Data & 85% Job Balance)
Floorspace requirements by land use class and year

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------------|----------------|----------------|------------------|------------------|------------------|
| A1 | 45,150 | 46,048 | 47,445 | 49,919 | 52,595 | 55,499 |
| A2 | 153,688 | 158,495 | 166,144 | 180,179 | 196,046 | 214,038 |
| A3 | 73,853 | 74,807 | 76,264 | 78,758 | 81,340 | 84,011 |
| B1a | 157,005 | 162,911 | 172,323 | 189,626 | 209,196 | 231,358 |
| B1b | 8,721 | 9,201 | 9,976 | 11,432 | 13,122 | 15,088 |
| B1c | 3,675 | 3,338 | 2,892 | 2,281 | 1,805 | 1,432 |
| B2 | 199,326 | 196,267 | 192,146 | 186,420 | 181,977 | 178,680 |
| B8 | 328,817 | 328,280 | 327,582 | 326,712 | 326,223 | 326,134 |
| C1 | 3,887 | 3,937 | 4,014 | 4,145 | 4,281 | 4,422 |
| Total | 974,123 | 983,284 | 998,785 | 1,029,474 | 1,066,586 | 1,110,662 |

Floorspace requirements for different land-use categories: % change compared to 2009

NB shows the change for each year compared to the base year of 2009 (not compared to preceding year in table)

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|------|-------------|-------------|-------------|-------------|-------------|
| A1 | | 102% | 105% | 111% | 116% | 123% |
| A2 | | 103% | 108% | 117% | 128% | 139% |
| A3 | | 101% | 103% | 107% | 110% | 114% |
| B1a | | 104% | 110% | 121% | 133% | 147% |
| B1b | | 106% | 114% | 131% | 150% | 173% |
| B1c | | 91% | 79% | 62% | 49% | 39% |
| B2 | | 98% | 96% | 94% | 91% | 90% |
| B8 | | 100% | 100% | 99% | 99% | 99% |
| C1 | | 101% | 103% | 107% | 110% | 114% |
| Total | | 101% | 103% | 106% | 109% | 114% |

Floorspace requirements for different land-use categories: absolute change compared to 2009

NB shows the change for each year compared to the base year of 2009 (not compared to preceding year in table)

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|------|--------------|---------------|---------------|---------------|----------------|
| A1 | | 898 | 2,295 | 4,769 | 7,444 | 10,349 |
| A2 | | 4,807 | 12,455 | 26,491 | 42,358 | 60,350 |
| A3 | | 955 | 2,411 | 4,906 | 7,487 | 10,159 |
| B1a | | 5,905 | 15,318 | 32,621 | 52,191 | 74,353 |
| B1b | | 480 | 1,255 | 2,711 | 4,402 | 6,367 |
| B1c | | -337 | -784 | -1,394 | -1,870 | -2,243 |
| B2 | | -3,059 | -7,180 | -12,906 | -17,349 | -20,646 |
| B8 | | -536 | -1,234 | -2,104 | -2,593 | -2,683 |
| C1 | | 50 | 127 | 258 | 394 | 535 |
| Total | | 9,162 | 24,663 | 55,351 | 92,463 | 136,539 |

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Appendix 5

Baseline

Baseline - Total Floorspace Requirement 2009-2029

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------------|----------------|----------------|----------------|----------------|------------------|
| A1 | 45,150 | 41,339 | 36,762 | 38,376 | 40,403 | 43,510 |
| A2 | 153,688 | 140,095 | 146,287 | 155,626 | 168,565 | 186,129 |
| A3 | 73,853 | 74,861 | 78,138 | 83,935 | 89,732 | 98,587 |
| B1a | 157,005 | 160,600 | 167,128 | 180,795 | 195,966 | 213,818 |
| B1b | 8,721 | 9,599 | 10,629 | 10,801 | 12,080 | 14,327 |
| B1c | 3,675 | 2,135 | 2,135 | 2,135 | 2,135 | 1,540 |
| B2 | 199,326 | 177,476 | 176,181 | 170,210 | 166,180 | 162,120 |
| B8 | 328,817 | 291,690 | 297,128 | 302,016 | 310,510 | 319,030 |
| C1 | 3,887 | 3,940 | 4,113 | 4,418 | 4,723 | 5,189 |
| Total | 974,123 | 901,733 | 918,500 | 948,311 | 990,293 | 1,044,251 |

Baseline - Absolute Change in Floorspace Requirement 2009-2029

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|----------------|----------------|---------------|---------------|
| A1 | 0 | -3,812 | -8,388 | -6,774 | -4,747 | -1,640 |
| A2 | 0 | -13,594 | -7,401 | 1,937 | 14,876 | 32,440 |
| A3 | 0 | 1,008 | 4,285 | 10,082 | 15,880 | 24,734 |
| B1a | 0 | 3,595 | 10,122 | 23,790 | 38,961 | 56,813 |
| B1b | 0 | 878 | 1,908 | 2,080 | 3,359 | 5,606 |
| B1c | 0 | -1,540 | -1,540 | -1,540 | -1,540 | -2,135 |
| B2 | 0 | -21,850 | -23,145 | -29,116 | -33,147 | -37,206 |
| B8 | 0 | -37,127 | -31,689 | -26,800 | -18,307 | -9,786 |
| C1 | 0 | 53 | 226 | 531 | 836 | 1,302 |
| Total | 0 | -72,390 | -55,623 | -25,811 | 16,170 | 70,128 |

Adjusted to Fit Churn Model

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|---------------|---------------|---------------|
| Offices | 0 | 240,768 | 12,031 | 25,870 | 42,319 | 62,418 |
| Factories | 0 | 0 | 0 | 0 | 0 | 0 |
| Warehouses | 0 | 39,138 | 0 | 0 | 20,331 | 0 |
| Total | 0 | 279,906 | 12,031 | 25,870 | 62,650 | 62,418 |

Addition of Churn (1% per annum) 2014

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 242,448 | 16,231 | 34,270 | 54,919 | 79,218 |
| Factories | 0 | 9,700 | 24,250 | 48,500 | 72,750 | 97,000 |
| Warehouses | 0 | 49,478 | 25,850 | 51,700 | 97,881 | 103,400 |
| Total | 0 | 301,626 | 66,331 | 134,470 | 225,550 | 279,618 |

Removal of Leakage (to Non Employment Areas)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 133,347 | 8,927 | 18,848 | 30,206 | 43,570 |
| Factories | 0 | 8,730 | 21,825 | 43,650 | 65,475 | 87,300 |
| Warehouses | 0 | 44,530 | 23,265 | 46,530 | 88,093 | 93,060 |
| Total | 0 | 186,607 | 54,017 | 109,028 | 183,773 | 223,930 |

Allowance for Completions / Relocations

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 133,347 | 8,927 | 18,848 | 30,206 | 43,570 |
| Factories | 0 | 29,958 | 43,053 | 64,878 | 86,703 | 108,528 |
| Warehouses | 0 | 65,758 | 44,493 | 67,758 | 109,320 | 114,288 |
| Total | 0 | 229,062 | 96,472 | 151,483 | 226,228 | 266,385 |

Conversion to Land Requirement (ha)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Offices | 0.00 | 45.13 | 3.02 | 6.38 | 10.22 | 14.75 |
| Factories | 0.00 | 9.42 | 13.53 | 20.39 | 27.25 | 34.11 |
| Warehouses | 0.00 | 18.08 | 12.24 | 18.63 | 30.06 | 31.43 |
| Total | 0.00 | 72.63 | 28.79 | 45.40 | 67.54 | 80.28 |

Scenario 1 (9,030 New Dwellings)

Scenario 1 (9,030 New Dwellings) - Total Floorspace Requirement 2009-2029

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------------|----------------|----------------|------------------|------------------|------------------|
| A1 | 45,150 | 45,982 | 47,275 | 49,561 | 52,029 | 54,705 |
| A2 | 153,688 | 158,267 | 165,546 | 178,886 | 193,939 | 210,977 |
| A3 | 73,853 | 74,700 | 75,990 | 78,193 | 80,466 | 82,810 |
| B1a | 157,005 | 162,676 | 171,704 | 188,265 | 206,948 | 228,049 |
| B1b | 8,721 | 9,187 | 9,940 | 11,350 | 12,981 | 14,872 |
| B1c | 3,675 | 3,333 | 2,881 | 2,265 | 1,786 | 1,411 |
| B2 | 199,326 | 195,984 | 191,455 | 185,083 | 180,022 | 176,124 |
| B8 | 328,817 | 327,807 | 326,404 | 324,367 | 322,717 | 321,469 |
| C1 | 3,887 | 3,932 | 3,999 | 4,115 | 4,235 | 4,358 |
| Total | 974,123 | 981,869 | 995,195 | 1,022,085 | 1,055,124 | 1,094,776 |

Scenario 1 (9,030 New Dwellings) - Absolute Change in Floorspace Requirement 2009-2029

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|--------------|---------------|---------------|---------------|----------------|
| A1 | 0 | 832 | 2,125 | 4,411 | 6,879 | 9,555 |
| A2 | 0 | 4,579 | 11,858 | 25,198 | 40,251 | 57,288 |
| A3 | 0 | 847 | 2,137 | 4,340 | 6,613 | 8,957 |
| B1a | 0 | 5,671 | 14,698 | 31,260 | 49,943 | 71,044 |
| B1b | 0 | 466 | 1,219 | 2,629 | 4,261 | 6,151 |
| B1c | 0 | -342 | -794 | -1,410 | -1,890 | -2,264 |
| B2 | 0 | -3,342 | -7,871 | -14,244 | -19,304 | -23,202 |
| B8 | 0 | -1,009 | -2,412 | -4,449 | -6,099 | -7,347 |
| C1 | 0 | 45 | 112 | 228 | 348 | 471 |
| Total | 0 | 7,746 | 21,072 | 47,963 | 81,001 | 120,653 |

Adjusted to Fit Churn Model

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|---------------|---------------|---------------|
| Offices | 0 | 240,768 | 15,917 | 33,889 | 54,203 | 77,195 |
| Factories | 0 | 0 | 0 | 0 | 0 | 0 |
| Warehouses | 0 | 3,020 | 0 | 0 | 8,123 | 0 |
| Total | 0 | 243,788 | 15,917 | 33,889 | 62,326 | 77,195 |

Addition of Churn (1% per annum)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 242,448 | 20,117 | 42,289 | 66,803 | 93,995 |
| Factories | 0 | 9,700 | 24,250 | 48,500 | 72,750 | 97,000 |
| Warehouses | 0 | 13,360 | 25,850 | 51,700 | 85,673 | 103,400 |
| Total | 0 | 265,508 | 70,217 | 142,489 | 225,226 | 294,395 |

Removal of Leakage (to Non Employment Areas)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 133,347 | 11,064 | 23,259 | 36,742 | 51,697 |
| Factories | 0 | 8,730 | 21,825 | 43,650 | 65,475 | 87,300 |
| Warehouses | 0 | 12,024 | 23,265 | 46,530 | 77,106 | 93,060 |
| Total | 0 | 154,101 | 56,154 | 113,439 | 179,323 | 232,057 |

Allowance for Completions / Relocations

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 133,347 | 11,064 | 23,259 | 36,742 | 51,697 |
| Factories | 0 | 29,958 | 43,053 | 64,878 | 86,703 | 108,528 |
| Warehouses | 0 | 33,252 | 44,493 | 67,758 | 98,333 | 114,288 |
| Total | 0 | 196,556 | 98,609 | 155,894 | 221,778 | 274,512 |

Conversion to Land Requirement (ha)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Offices | 0.00 | 45.13 | 3.74 | 7.87 | 12.44 | 17.50 |
| Factories | 0.00 | 9.42 | 13.53 | 20.39 | 27.25 | 34.11 |
| Warehouses | 0.00 | 9.14 | 12.24 | 18.63 | 27.04 | 31.43 |
| Total | 0.00 | 63.69 | 29.51 | 46.90 | 66.73 | 83.04 |

Scenario 2 (9,030 New Dwellings and New Census Data)

Scenario 2 (9,030 New Dwellings and New Census Data) - Total Floorspace Requirement 2009-2029

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------------|----------------|----------------|------------------|------------------|------------------|
| A1 | 45,150 | 46,048 | 47,445 | 49,919 | 52,595 | 55,499 |
| A2 | 153,688 | 158,495 | 166,144 | 180,179 | 196,046 | 214,038 |
| A3 | 73,853 | 74,807 | 76,264 | 78,758 | 81,340 | 84,011 |
| B1a | 157,005 | 162,911 | 172,323 | 189,626 | 209,196 | 231,358 |
| B1b | 8,721 | 9,201 | 9,976 | 11,432 | 13,122 | 15,088 |
| B1c | 3,675 | 3,338 | 2,892 | 2,281 | 1,805 | 1,432 |
| B2 | 199,326 | 196,267 | 192,146 | 186,420 | 181,977 | 178,680 |
| B8 | 328,817 | 328,280 | 327,582 | 326,712 | 326,223 | 326,134 |
| C1 | 3,887 | 3,937 | 4,014 | 4,145 | 4,281 | 4,422 |
| Total | 974,123 | 983,284 | 998,785 | 1,029,474 | 1,066,586 | 1,110,662 |

Scenario 2 (9,030 New Dwellings and New Census Data) - Absolute Change in Floorspace Requirement 2009-2029

| | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|--------------|---------------|---------------|---------------|----------------|
| A1 | 0 | 898 | 2,295 | 4,769 | 7,444 | 10,349 |
| A2 | 0 | 4,807 | 12,455 | 26,491 | 42,358 | 60,350 |
| A3 | 0 | 955 | 2,411 | 4,906 | 7,487 | 10,159 |
| B1a | 0 | 5,905 | 15,318 | 32,621 | 52,191 | 74,353 |
| B1b | 0 | 480 | 1,255 | 2,711 | 4,402 | 6,367 |
| B1c | 0 | -337 | -784 | -1,394 | -1,870 | -2,243 |
| B2 | 0 | -3,059 | -7,180 | -12,906 | -17,349 | -20,646 |
| B8 | 0 | -536 | -1,234 | -2,104 | -2,593 | -2,683 |
| C1 | 0 | 50 | 127 | 258 | 394 | 535 |
| Total | 0 | 9,162 | 24,663 | 55,351 | 92,463 | 136,539 |

Adjusted to Fit Churn Model

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|---------------|---------------|---------------|
| Offices | 0 | 240,768 | 16,573 | 35,332 | 56,593 | 80,720 |
| Factories | 0 | 0 | 0 | 0 | 0 | 0 |
| Warehouses | 0 | 2,547 | 0 | 0 | 4,617 | 0 |
| Total | 0 | 243,316 | 16,573 | 35,332 | 61,210 | 80,720 |

Addition of Churn (1% per annum)

2014

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 242,448 | 20,773 | 43,732 | 69,193 | 97,520 |
| Factories | 0 | 9,700 | 24,250 | 48,500 | 72,750 | 97,000 |
| Warehouses | 0 | 12,887 | 25,850 | 51,700 | 82,167 | 103,400 |
| Total | 0 | 265,036 | 70,873 | 143,932 | 224,110 | 297,920 |

Removal of Leakage (to Non Employment Areas)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 133,347 | 11,425 | 24,053 | 38,056 | 53,636 |
| Factories | 0 | 8,730 | 21,825 | 43,650 | 65,475 | 87,300 |
| Warehouses | 0 | 11,599 | 23,265 | 46,530 | 73,951 | 93,060 |
| Total | 0 | 153,675 | 56,515 | 114,233 | 177,481 | 233,996 |

Allowance for Completions / Relocations

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|----------|----------------|---------------|----------------|----------------|----------------|
| Offices | 0 | 133,347 | 11,425 | 24,053 | 38,056 | 53,636 |
| Factories | 0 | 29,958 | 43,053 | 64,878 | 86,703 | 108,528 |
| Warehouses | 0 | 32,826 | 44,493 | 67,758 | 95,178 | 114,288 |
| Total | 0 | 196,130 | 98,970 | 156,688 | 219,936 | 276,451 |

Conversion to Land Requirement (ha)

| Bulk Class | 2009 | 2011 | 2014 | 2019 | 2024 | 2029 |
|--------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Offices | 0.00 | 45.13 | 3.87 | 8.14 | 12.88 | 18.15 |
| Factories | 0.00 | 9.42 | 13.53 | 20.39 | 27.25 | 34.11 |
| Warehouses | 0.00 | 9.03 | 12.24 | 18.63 | 26.17 | 31.43 |
| Total | 0.00 | 63.58 | 29.63 | 47.16 | 66.30 | 83.69 |